# Fairmont State University

Financial Statements Years Ended June 30, 2017 and 2016

and

Independent Auditor's Reports



## FAIRMONT STATE UNIVERSITY

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#### INDEPENDENT AUDITOR'S REPORT

Board of Governors Fairmont State University Fairmont, West Virginia

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities of Fairmont State University (Fairmont State), a component unit of the West Virginia Higher Education Policy Commission, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise Fairmont State's financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of Fairmont State, as of June 30, 2017 and 2016, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5 through 19, the schedule of proportionate share of the net pension liability and schedule of pension contributions, and related footnote on pages 80 through 82 be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements. The additional information listed in the table of contents is presented for the purpose of additional analysis and is not a required part of the financial statements. This additional information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, such information is fairly stated in all material respects in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 12, 2017, on our consideration of Fairmont State's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Fairmont State's internal control over financial reporting and compliance.

Charleston, West Virginia

Suttle + Stalnaker, PUC

October 12, 2017

## FAIRMONT STATE UNIVERSITY

(Includes the following Internal Funds: Unrestricted, Restricted, and Other Fund, Auxiliary Fund, and Board of Governors Support Fund)

Management's Discussion and Analysis (Unaudited) Fiscal Year Ended June 30, 2017

#### **About Fairmont State University**

Fairmont State University was founded in 1865 as the West Virginia Normal School at Fairmont, a private institution dedicated to educating teachers. The Normal School at Fairmont was eventually purchased by the State and, in 1917, moved to its hilltop location on Locust Avenue and the building we now call Hardway Hall. The name was changed to Fairmont State Teachers College in 1930 and to Fairmont State College in 1943-44. Fairmont State Community and Technical College was founded in 1974 and was renamed Pierpont Community & Technical College (Pierpont) effective July 1, 2006. Fairmont State College was recognized as a University and renamed Fairmont State University on April 7, 2004.

Fairmont State University (Fairmont State or the Institution) is governed by a 12-member Board of Governors that determines, controls, supervises, and manages the financial, business, and educational policies and affairs of the Institution.

New legislation became effective July, 1, 2008 that provided for a separate governing board for Pierpont. The Board of Governors of Pierpont and the Board of Governors of Fairmont State jointly agreed to a division of assets and liabilities. The agreement was executed on December 15, 2009 and was effective retroactively to July 1, 2009. The legislation requires a separate financial statement audit for Pierpont, which was effective beginning with fiscal year 2010.

Total enrollment of Fairmont State is approximately 4,000 students from 32 states and 20 countries. The student to faculty ratio is 15:1. Approximately 72% of our students receive some form of scholarship or financial aid. Campus activities include more than 80 clubs, organizations, student publications, honoraries, sororities and fraternities, and intramural sports. Fairmont State is a member of the NCAA Division II and the Mountain East Conference.

#### Overview

This section of the annual financial report focuses on an overview of Fairmont State's financial performance during the fiscal year ended June 30, 2017, with comparisons to the previous year.

As the financial statements are reviewed, it is important to understand how the reporting structure changed beginning in fiscal year 2010 with the Separation of Assets and Liabilities Agreement. As the separate entities were created by the Legislature, it was realized that due to the bond debt responsibilities, shared campus facilities and infrastructure, and shared administrative and technical support, a Separation of Assets and Liabilities Agreement would be required. The agreement was effective as of July 1, 2009, and fiscal year 2017 is the eighth year of operating and reporting based on the agreement. The agreement establishes general principles to apply to the division of assets and liabilities and allocation of revenues and expenditures between Pierpont and Fairmont State. The Agreement also provides specific language in relation to outstanding bond indebtedness, including the responsibilities of both Pierpont and Fairmont State. Financial statement note 17, Separation of Assets and Liabilities Agreement, provides additional information about this Agreement and the defining legislation. The fiscal year 2017 audited financial statements are presented in comparative format and reflect the reporting structure defined in the agreement.

Fairmont State's audited financial report includes additional information for Unrestricted, Restricted and Other Funds, University-owned Auxiliary Funds, and Fairmont State's ownership in Board of Governors Support (BOG Support). The BOG Support component reports capital funds that support both academic institutions as a separate reporting component. BOG Support consists primarily of Educational and General (E&G) Capital, Infrastructure, and Bond funds for the repair and replacement of shared buildings and capital assets. This component accounts for capital assets, depreciation and debt obligations of the shared campus. These funds are allocated based on the average of the past ten (10) years of credit hour enrollments. The supplemental schedules were developed to show the component parts of Fairmont State and may be found in the additional information section of this report.

The Fairmont State Foundation (the Foundation) financial information will not be presented. This presentation is not required to comply with GASB Statement No. 39 due to the fact that the Foundation supports both Fairmont State and Pierpont for fiscal years 2017 and 2016.

Fairmont State's annual report consists of three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows. These statements focus on Fairmont State's financial condition, results of operations, and cash flows as a whole. Each of these statements is discussed below.

#### **Financial Highlights**

The most significant financial highlight for fiscal year 2017 was the completion of construction of the University Terrace Apartments. The Series 2015A Revenue Bonds were issued in April 2015 for \$30,200,000. The new student housing facility funded by the bonds is a luxurious 347-bed apartment complex. The complex features three halls with various styles of apartments and suites. Construction was completed on time, and the complex opened for the Fall 2016 semester. Other financial highlights included an increase in enrollment, an increase in other postemployment benefits (OPEB) liability, and changes in net position.

- In fiscal year 2017, Fairmont State experienced slight enrollment increases. The undergraduate full-time equivalent (FTE) increased from 3,423 for Fall 2015 to 3,453 for Fall 2016. The undergraduate headcount decreased from 3,791 for Fall 2015 to 3,743 for Fall 2016. Graduate FTE and headcount increased from Fall 2015 to Fall 2016 from 132 to 165 and from 234 to 298, respectively.
- Fairmont State has adopted GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions. This statement provides standards for the measurement, recognition, and display of other postemployment benefit (OPEB) expenditures, assets, and liabilities. The compensated absences liability for sick leave calculated as of June 30, 2007 following GASB Statement No. 16 for approximately \$2 million was removed from the financial statements. This accrual was replaced by the OPEB liability accrual.
  - OPEB liability has been accrued annually since fiscal year 2008 for a total unfunded liability of \$9,966,056 at June 30, 2016.
  - The additional OPEB liability for fiscal year 2017 was recorded in the amount of \$286,736 for a total unfunded liability of \$10,252,792 as of June 30, 2017.

The OPEB liability is recorded based on records maintained by the West Virginia Public Employee Insurance Agency (PEIA). The State of West Virginia has instituted several measures to reduce the OPEB liability including: changes in eligibility criteria, retiree benefit changes, reduction in future retiree premium subsidy costs borne by the State, and passed legislation during fiscal year 2012 committing funds to pay down the liability. With the plan and design changes, an additional annual allocation plus the current funds designated for payment of OPEB costs, the liability is projected to be eliminated by fiscal year 2034.

- Total net position decreased by \$2,860,017 or 3.85%. The decrease can be attributed to the following:
  - Unrestricted primary operating funds of Fairmont State decreased by \$76,128 after the increase in OPEB liability of \$286,736.
  - Unrestricted fund manager funds of Fairmont State increased by \$81,809.
  - Unrestricted net position balances for Auxiliary funds decreased by \$1,756,209 after the increase in OPEB liability of \$27,347.
  - Restricted for Capital Projects increased by \$127,732.
  - Restricted for Debt Service decreased by \$2,147.
  - Net Investment in Capital Assets decreased by \$1,164,348.

#### **Statement of Net Position**

The Statement of Net Position presents the assets (current and noncurrent), deferred outflows of resources, liabilities (current and noncurrent), deferred inflows of resources, and net position (assets plus deferred outflows of resources minus liabilities and deferred inflows of resources) of Fairmont State as of the fiscal year end. Assets denote the resources available to continue the operations of Fairmont State. Deferred outflows of resources represent the consumption of net position that is applicable to a future fiscal year. Liabilities indicate how much Fairmont State owes its vendors, employees, and lenders. Deferred inflows of resources represent an acquisition of net position that is applicable to a future fiscal year. Net position provides a way to measure the financial position of Fairmont State.

Net position is divided into three major categories:

- 1. **Net investment in capital assets**. This category represents Fairmont State's total investment in capital assets, net of depreciation and outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of this category.
- 2. Restricted net position. This category includes net position whose use is restricted either due to externally imposed constraints or restrictions imposed by law. It is further divided into two additional components -- expendable and nonexpendable. Expendable restricted net position includes resources for which Fairmont State is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties. Nonexpendable restricted net position includes endowment and similar type funds for which donors or other outside sources have stipulated, as a condition of the gift instruments, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal. Fairmont State has no nonexpendable net position.
- 3. *Unrestricted net position*. This category includes resources that are not subject to externally imposed stipulations. Such resources are derived from tuition and fees (not restricted as to use), state appropriations, sales and services of educational activities, and auxiliary enterprises. Unrestricted net position is used for transactions related to the educational and general operations of Fairmont State and may be designated for specific purposes by action of management or the Board of Governors.

<b>Condensed Schedules of Net Position</b>	JUNE 30					2015
Assets		<u>2017</u>		<u>2016</u>		<u>2015</u>
Current Assets	\$	30,940,571	\$	37,257,470	\$	32,414,133
Noncurrent Assets	Ψ	139,151,202	Ψ	144,544,288	Ψ	147,782,426
Total Assets		170,091,773		181,801,758	-	180,196,559
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<b>Deferred Outflows of Resources</b>		1,270,751		1,215,023		1,340,553
Total	\$	171,362,524	\$	183,016,781	\$	181,537,112
Liabilities						
Current Liabilities	\$	11,563,863	\$	16,601,168	\$	11,204,288
Noncurrent Liabilities		87,798,226		91,696,872		95,521,934
Total Liabilities		99,362,089		108,298,040		106,726,222
Deferred Inflows of Resources		499,293		357,582		271,990
Net Position						
Net Investment in Capital Assets		60,919,352		62,083,700		60,686,061
Restricted for:		00,717,002		02,000,700		00,000,001
Expendable:						
Loans		-		131,548		142,966
Scholarships		67,447		6,625		26,813
Capital Projects		3,840,095		3,712,363		4,136,342
Debt Service		1,665		3,812		1,318,703
Total Restricted		3,909,207		3,854,348		5,624,824
Unrestricted (After OPEB)		6,672,583		8,423,111		8,228,015
<b>Total Net Position</b>		71,501,142		74,361,159		74,538,900
Total	\$	171,362,524	\$	183,016,781	\$	181,537,112

- Total current assets decreased by \$6,316,899 or 16.95% to \$30,940,571, resulting primarily from a decrease in cash and cash equivalents of \$6,415,149. The decrease in cash consisted primarily of a decrease in Auxiliary fund cash of \$5,566,532, which included a decrease of \$4,890,441 in the bond construction fund for payment of construction costs related to the construction of University Terrace. The BOG support funds cash decreased by \$383,233 and E&G Operating fund cash decreased by \$465,384.
- Total noncurrent assets, comprised primarily of capital assets including buildings and equipment, decreased by \$5,393,086 or 3.73% to \$139,151,202. Noncurrent cash reserved for construction costs of University Terrace decreased by \$3,435,560. Capital assets, net of depreciation, decreased by \$1,099,426 due primarily to the disposal of College Park Apartments.
- Total deferred outflows of resources increased by \$55,728 or 4.59% to \$1,270,751.
- Total current liabilities decreased by \$5,037,305 or 30.34% to \$11,563,863 due primarily to decreases in retainages payable of \$2,485,272, accounts payable of \$1,677,230, unearned revenue of \$481,440, and accrued payroll liabilities of \$346,198. The decreases in accounts payable and retainages payable are primarily related to the status of construction projects at June 30, 2017 as compared to prior year.

- Total noncurrent liabilities decreased by \$3,898,646 or 4.25% to \$87,798,226. The decrease is due primarily to principal payments on existing bond debt. Advances from Federal Sponsors decreased by \$441,012 as funds were returned to the U.S. Department of Education and the Institution from the Federal Perkins Loan Program, which is being liquidated. These decreases were offset by an increase in OPEB liability of \$286,736.
- Total deferred inflows of resources increased by \$141,711 or 39.63% to \$499,293.
- The total assets and deferred outflows of resources of Fairmont State exceeded its liabilities and deferred inflows of resources at the close of the most recent fiscal year by \$71,501,142 (net position). Of this amount, \$6,672,583 (unrestricted net position) may be used to meet the educational and general operations of Fairmont State. Unrestricted net position by component part was as follows at June 30, 2017:

-	Auxiliary funds	\$ 6,448,269	
•	Unrestricted and Other funds	 224,314	(After OPEB)
		\$ 6,672,583	

The unrestricted, restricted, and other funds net position of \$224,314 includes fund manager funds of \$1,976,577. Also, Fairmont State's unrestricted President's control net position amount decreased by \$76,128 to \$(1,752,263) at June 30, 2017. This decrease is after the increase in OPEB liability for fiscal year 2017 in the amount of \$286,736. The auxiliary net position decreased by \$1,756,209 to \$6,448,269. Net investment in capital assets decreased by \$1,164,348 to \$60,919,352.

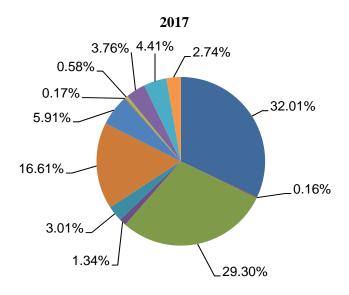
#### Statement of Revenues, Expenses, and Changes in Net Position

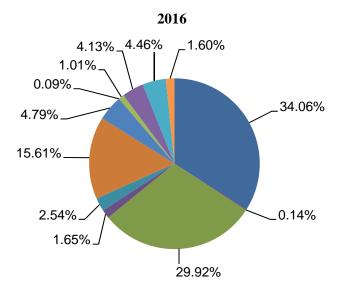
The Statement of Revenues, Expenses, and Changes in Net Position presents the operating results of Fairmont State for the fiscal year. The purpose of the statement is to present Fairmont State's revenues (operating and nonoperating), expenses (operating and nonoperating), and any other revenues, expenses, gains, losses, and transfers. State appropriations, while budgeted for operations, are considered and reported as nonoperating revenues. This is because State appropriations are provided by the Legislature to Fairmont State without providing specific services in exchange. Likewise, Pell grants are reported as nonoperating because of specific guidance in the AICPA industry audit guide. Student tuition and fees are reported net of scholarship discounts and allowances. Financial aid to students is reported using the alternative method. Under this method, certain aid, such as loans and Federal Direct Lending, is accounted for as third party payment, while all other aid is reflected either as operating expenses or scholarship allowances, which reduce revenues. The utilization of capital assets is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

Condensed Schedule of Revenues, Expenses, and Change Year Ended June 30:	ndensed Schedule of Revenues, Expenses, and Changes in Net Position ar Ended June 30: 2017 2016						
Operating Revenues	\$ 43,167,526	\$ 40,747,685	\$ 39,257,792				
Operating Expenses	62,888,859	61,007,731	62,686,548				
Operating Loss	(19,721,333)	(20,260,046)	(23,428,756)				
Total Net Nonoperating Revenues	16,281,439	19,779,077	21,301,033				
Decrease in Net Position before Other Revenues, Expenses, Gains or Losses, and Transfer	(3,439,894)	(480,969)	(2,127,723)				
Payments Made and Expenses Incurred by the State on Behalf of Fairmont State	167,233	183,361	184,468				
Capital Bond Proceeds from the State	83,181		18,303				
Decrease in Net Position before Transfer	(3,189,480)	(297,608)	(1,924,952)				
Transfer of Net Position from (to) Pierpont	329,463	119,867	(362,923)				
Decrease in Net Position	(2,860,017)	(177,741)	(2,287,875)				
Net Position – Beginning of Year	74,361,159	74,538,900	78,423,743				
Net Effect of Change in Accounting Policy			(1,596,968)				
Net Position – Beginning of Year (Restated)	74,361,159	74,538,900	76,826,775				
Net Position – End of Year	\$ 71,501,142	\$ 74,361,159	\$ 74,538,900				

## Operating Revenues:

The following are graphic illustrations of Fairmont State's operating revenues by source.





Tuition
Student Activity Support Revenue
Auxiliary Enterprise Revenue
Auxiliary Support Services Revenue
Federal Contracts and Grants
State Contracts and Grants
Private Contracts and Grants
Interest on Student Loans Receivable
Faculty Services Revenue
Operating Costs Revenue
Support Services Revenue
Miscellaneous

Highlights of the information presented on the Statements of Revenues, Expenses, and Changes in Net Position are as follows:

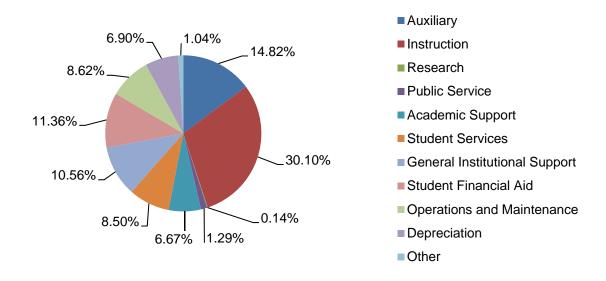
- Tuition and fees revenue, after adjustment for scholarship allowance of \$12,607,079, decreased by \$60,966 or 0.44% to \$13,818,448. The Board of Governors increased Tuition and Required E&G fees for fiscal year 2017. The resident fee increased by \$165 or 7.19% to \$2,460, and the non-resident fee increased by \$348 or 6.60% to \$5,617.
- Federal financial aid and federal grants revenues increased by \$265,597 or 25.65% to \$1,301,186. Federal
  grants active during fiscal year 2017 included the Title III Strengthening Institutions grant from the U.S.
  Department of Education, a Department of Justice grant (WVICASV), and a NASA Educator Resource
  Center (ERC) grant.
- State contracts and grants increased by \$808,028 or 12.70% to \$7,170,106. State contracts and grants include institutional grants from other State agencies and state-funded student financial aid. The West Virginia Higher Education Grant increased by \$224,059 to \$2,944,503, and the State PROMISE Scholarship increased by \$129,122 to \$2,958,090. Also, the MSP ESS Partnership Grant increased by \$276,366 to \$402,483.
- Private contracts and grants increased by \$599,824 or 30.72% to \$2,552,658. The increase was primarily in Alternative Student Loans, which increased by \$279,814 to \$1,425,937.
- Auxiliary enterprise revenue increased by \$455,468 or 3.74% to \$12,646,256.
- Miscellaneous revenues increased by \$528,058 or 80.53% to \$1,183,819. The increase is primarily due to a lawsuit settlement involving the University's bond transactions in the amount of \$360,000.
- State appropriations decreased by \$69,260 or 0.46% to \$14,972,214.
- Pell grant revenues decreased by \$174,710 or 2.46% to \$6,941,542.

#### FUNCTIONAL CLASSIFICATION CHART

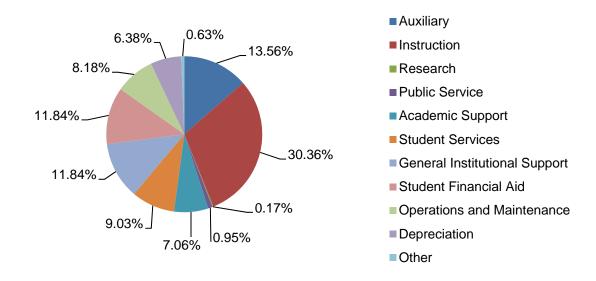
## Operating Expenses:

The following is a graphic illustration of operating expenses by function.

## <u>2017</u>



## **2016**



## Breakdown of Expense by Functional Classification:

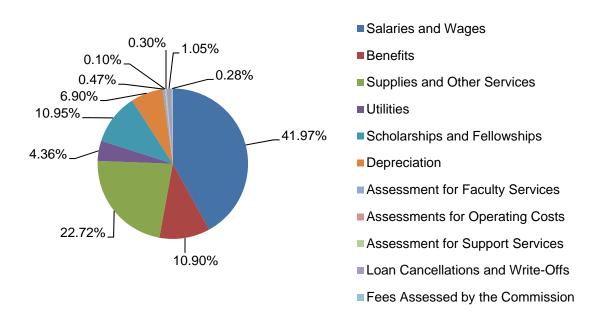
For fiscal year 2017, Fairmont State's total operating expenses were \$62,888,859. Instruction expenses totaled \$18,926,943 or 30.10% of the total operating budget. The following reflects the amounts and percentages for these expenses:

	<u>2017</u>	<u>%</u>	<u>2016</u>	<u>%</u>	<u>2015</u>	<u>%</u>
Auxiliary	\$ 9,322,191	14.82%	\$ 8,272,170	13.56%	\$ 7,917,771	12.63%
Instruction	18,926,943	30.10%	18,523,756	30.36%	18,470,491	29.46%
Research	89,001	0.14%	104,619	0.17%	108,416	0.17%
Public service	808,210	1.29%	578,090	0.95%	388,799	0.62%
Academic support	4,197,551	6.67%	4,305,131	7.06%	4,819,118	7.70%
Student services	5,343,603	8.50%	5,509,520	9.03%	5,882,916	9.38%
General institutional support	6,639,340	10.56%	7,223,121	11.84%	8,545,657	13.63%
Student financial aid	7,142,431	11.36%	7,225,833	11.84%	6,998,665	11.16%
Operation and maintenance	5,419,345	8.62%	4,987,834	8.18%	5,237,622	8.36%
Depreciation	4,339,911	6.90%	3,892,198	6.38%	3,936,352	6.28%
Other	660,333	1.04%	385,459	0.63%	380,741	0.61%
Total	\$ 62,888,859	100.00%	\$ 61,007,731	100.00%	\$ 62,686,548	100.00%

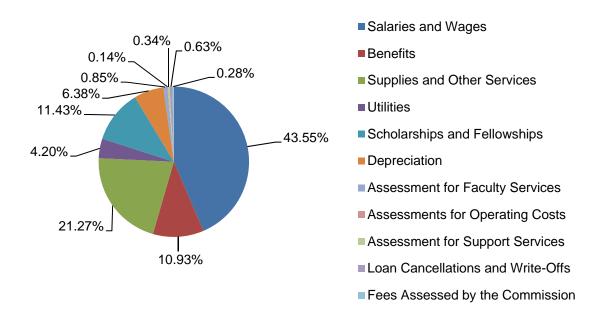
#### NATURAL CLASSIFICATION CHARTS

The following is a graphic illustration of operating expenses by natural classification:

## **2017**



#### **2016**



#### Breakdown of Expenses by Natural Classification:

For fiscal year 2017, Fairmont State's total operating expenses were \$62,888,859. A major portion of the total operating expenses is for salaries, wages, and benefits amounting to \$33,253,764 or 52.87%. The following reflects the amounts and percentages for the expenses:

	<u>2017</u>	<u>%</u>	<u>2016</u>	<u>%</u>	<u> 2015</u>	<u>%</u>
Salaries and wages	\$ 26,396,420	41.97%	\$ 26,566,446	43.55%	\$ 26,780,653	42.72%
Benefits	6,857,344	10.90%	6,666,900	10.93%	8,536,848	13.62%
Supplies and other services	14,287,172	22.72%	12,975,608	21.27%	12,400,073	19.78%
Utilities	2,744,724	4.36%	2,561,676	4.20%	2,511,462	4.01%
Scholarships and fellowships	6,883,987	10.95%	6,973,921	11.43%	6,940,214	11.07%
Depreciation	4,339,911	6.90%	3,892,198	6.38%	3,936,352	6.28%
Assessment for faculty services	293,445	0.47%	520,245	0.85%	541,325	0.86%
Assessment for operating costs	64,291	0.10%	83,636	0.14%	87,466	0.14%
Assessment for support services	185,530	0.30%	209,769	0.34%	391,539	0.62%
Loan cancellations and write offs	660,333	1.05%	385,459	0.63%	380,741	0.61%
Fees assessed by the commission	175,702	0.28%	171,873	0.28%	179,875	0.29%
Total	\$ 62,888,859	100.00%	\$ 61,007,731	<u>100.00%</u>	\$ 62,686,548	<u>100.00%</u>

- Salaries and wages decreased by \$170,026 or 0.64% to \$26,396,420.
  - In fiscal year 2017, the only salary increases were for classified staff not at their years of service rate on the Mercer classification system who were brought up to scale, reclassifications, and faculty promotions.
- Benefits increased by \$190,444 or 2.86% to \$6,857,344.
- Supplies and other services expense increased by \$1,311,564 or 10.11% to \$14,287,172.
- Utilities expense increased by \$183,048 or 7.15% to \$2,744,724. Electricity expenses increased while decreases were recognized in gas, water, and sewage expenses.
- Scholarships expense decreased by \$89,934 or 1.29% to \$6,883,987. Scholarships and fellowships increased by \$1,155,617 before scholarship allowance.
- Depreciation expense increased by \$447,713 or 11.50% to \$4,339,911 and was 6.90% of total operating expenses.

#### **Statements of Cash Flows**

The Statement of Cash Flows provides information about the cash receipts, cash payments, and net change in cash resulting from the operating, investing, and financing activities during the year. This statement helps users assess Fairmont State's ability to generate net cash flows, its ability to meet obligations as they come due, and its need for external financing.

The Statement of Cash Flows is divided into five parts:

- 1. Cash flows from operating activities. This section shows the net cash used by the operating activities.
- 2. *Cash flows from noncapital financing activities*. This section reflects the cash received and paid for nonoperating, noninvesting, and noncapital financing purposes.
- 3. Cash flows from capital and related financing activities. This section includes cash used for the acquisition and construction of capital and related items.
- 4. *Cash flows from investing activities*. This section shows the purchases, proceeds, and interest received from investing activities.
- 5. **Reconciliation of net cash provided by (used) in operating activities.** This section provides a schedule that reconciles the accrual-based operating income (loss) and net cash used in operating activities.

## Condensed Schedules of Cash Flows For the Fiscal Year Ended June 30:

	<u>2017</u>		<u>2015</u>	
Cash Provided By (Used In)				
Operating Activities	\$ (16,007,735)	\$	(16,597,877)	\$ (16,797,700)
Noncapital Financing Activities	22,176,612		21,948,154	23,332,891
Capital and Financing Related Activities	(16,234,432)		(28,079,817)	23,317,282
Investing Activities	 214,846		97,534	 42,568
Net Change in Cash and Cash Equivalents	(9,850,709)		(22,632,006)	29,895,041
Cash - Beginning of Year	 38,965,301		61,597,307	 31,702,266
Cash - End of Year	\$ 29,114,592	\$	38,965,301	\$ 61,597,307

Major sources of funds included in operating activities consist of tuition and fees of \$15,744,413, contracts and grants of \$10,450,893, and auxiliary enterprise charges of \$12,415,763. Major uses of funds under this category were payments made to and on behalf of employees for salaries and benefits amounting to \$33,425,848, payments to suppliers amounting to \$18,812,731, and payments for scholarships and fellowships of \$5,311,935.

Major sources of cash flow provided from noncapital financing activities consist of State appropriations amounting to \$14,972,214 and Federal Pell grant revenues of \$6,941,542.

The major source of cash flow provided from capital financing activity was related to the proceeds from E&G capital and debt service support revenue in the amount of \$2,046,837. The major use of funds under this category was for construction project expenditures in the amount of \$9,801,977. Other uses of cash flow were for payment of principal and interest on bonds of \$3,072,371 and \$2,868,737, respectively.

#### **Capital Asset and Long-Term Debt Activity**

Fairmont State has significant outstanding debt from bond issuances. Four bond series were issued in fiscal year 2003. The bonds were issued to acquire an apartment complex and for the construction of a parking garage, 400-suite dormitory, student activity center, and infrastructure improvements. The four bond issues were refinanced in fiscal year 2012 into one bond issuance with two Series. During fiscal year 2015, Fairmont State issued Series 2015A revenue bonds for the construction of a new apartment complex.

The 2012 bond issues are supported by auxiliary and infrastructure fund student and user fees. The 2015 bond issue is supported by housing fund user fees only. The auxiliary fund budgets that support the bonds (which include interest and principal debt service payments) transferred excess revenues to plant reserves of approximately \$200,000 in fiscal year 2017. Infrastructure excess revenues transferred to reserves were approximately \$400,000.

The refinanced bonds are payable over twenty years, and the 2006 bonds are payable over twenty years from the time of issuance. The total principal repayments made during fiscal year 2017 amounted to \$3,072,371. The current portion of bonds payable due in fiscal year 2017 is \$3,320,588, and the long-term portion of bonds payable is \$74,072,765.

The 2012A, 2012B, and 2015A bond series do not require a separate audit on the modified cash basis of accounting as previously required. The audited financial statements of Fairmont State include bond segment reporting, which is used to calculate the debt service coverage ratio. Fairmont State complied with the debt service coverage ratio requirements of the Series 2012 Bonds, Series 2015 Bonds, and the 2006 Bonds.

During 2017, the Commission was paid for debt incurred from bonds sold in previous years for the State's colleges and universities. The remaining debt obligation assigned to Fairmont State as of June 30, 2017 was \$1,601,080. As of June 30, 2017, the current portion due to Commission was \$132,889, and the long-term portion was \$1,468,191.

#### **Economic Outlook**

For fiscal year 2018, Fairmont State experienced an overall reduction of state appropriations of \$305,555, or 2.00%. State appropriations, however, are subject to potential mid-year reductions based on the State of West Virginia's recognized revenues during fiscal year 2018. Fairmont State increased tuition and fees for the 2018 fiscal year by 5.00% overall. Auxiliary room fees were increased by 4.00% and board fees by 3.00% for fiscal year 2018.

The debt service coverage ratio for the 2012 bonds and 2015 bonds combined is required to be 100%. The debt service coverage ratio at the ends of 2016 and 2017 and ending fund balances are listed below:

	Debt Coverage Ratios	Ending Balance
June 30, 2016	235%	\$19,350,994
June 30, 2017	225%	\$10,526,702

Fairmont State continues to maintain stable unrestricted net position, including auxiliary operations, and it is our goal to remain in this stable position for years into the future. Cash reserves in the unrestricted and auxiliary funds are stable. E&G capital funds continue to be invested in capital projects occurring to improve student life on the Fairmont State and Pierpont shared campus. The E&G capital reserves are sufficient to continue efforts on many repair projects that require approval by the Governing Boards of Fairmont State and Pierpont.

Fairmont State is monitoring its 2018 budget to maintain a healthy E&G unrestricted net position reserve. It is unknown if State appropriations will be reduced further in fiscal year 2018. Fairmont State will continue to respond to budget reductions with a balance of tuition and fee increases and expense reductions, while remaining competitive with State institutions.

The net position values before and after the OPEB liability can be found on pages 46 - 47 of this report. It is important to again recognize that the OPEB liability, while recorded on Fairmont State's financial statements, will be taken care of by the State and will not be a future payout of real dollars from the University funds. Therefore, the true Unrestricted Fund net position is before OPEB liability. This places Fairmont State with unrestricted reserves of \$16,925,375 at the end of fiscal year 2017. The net position amount is broken down as follows:

Unrestricted Designated for Auxiliaries	\$ 7,530,263
Unrestricted for Fund Managers	1,976,577
Unrestricted Undesignated	 7,418,535
Total Unrestricted	\$ 16,925,375



# STATEMENTS OF NET POSITION JUNE 30, 2017 AND 2016

	2017		2016
ASSETS AND DEFERRED OUTFLOWS			
CURRENT ASSETS:			
Cash and cash equivalents	\$ 29,048,740	\$	35,463,889
Accounts receivable — net	1,018,122		1,193,253
Due from Pierpont for debt service — current portion	243,957		242,227
Loans to students — current portion	421,120		174,758
Inventories	155,034		162,895
Other current assets	53,598		20,448
Total current assets	 30,940,571	_	37,257,470
NONCURRENT ASSETS:			
Cash and cash equivalents	65,852		3,501,412
Loans to students — net of allowance of	,		, ,
\$25,000 and \$183,650, respectively	_		638,527
Due from Pierpont for debt service	2,908,733		3,201,464
Other noncurrent assets	453,443		380,285
Capital assets — net	135,723,174		136,822,600
Total noncurrent assets	139,151,202		144,544,288
DEFERRED OUTFLOWS OF RESOURCES:			
Differences between expected and actual experience	9,055		-
Net difference between projected and actual earnings on pension plan investments	81,398		-
Changes in assumptions	39,125		-
Employer pension contributions	89,684		93,303
Deferred loss on refunding	1,051,489		1,121,720
Total deferred outflows of resources	 1,270,751		1,215,023
TOTAL	\$ 171,362,524	\$	183,016,781

(Continued)

## STATEMENTS OF NET POSITION JUNE 30, 2017 AND 2016

JUNE 30, 2017 AND 2016		
LIABILITIES, DEFERRED INFLOWS, AND NET POSITION	2017	2016
LIABILITIES, DEFERRED INFLOWS, AND NET TOSITION		
CURRENT LIABILITIES:		
Accounts payable	\$ 2,344,981	\$ 4,022,211
Due to Pierpont	217	13,827
Due to the Commission	9,947	31,473
Accrued liabilities — payroll	3,264,351	3,610,549
Accrued interest payable	237,092	246,646
Retainages payable	-	2,485,272
Unearned revenue and deposits	1,387,405	1,868,845
Compensated absences — current portion	852,822	857,520
Capital leases — current portion	13,571	40,417
Debt obligation to the Commission — current portion	132,889	127,075
Bonds payable — current portion	3,320,588	3,212,333
Other current liabilities		85,000
Total current liabilities	11,563,863	16,601,168
NONCURRENT LIABILITIES:		
Other postemployment benefits liability	10,252,792	9,966,056
Compensated absences	386,452	433,475
Advances from federal sponsors	621,736	1,062,748
Capital leases	-	13,571
Debt obligation due to the Commission	1,468,191	1,588,446
Bonds payable	74,072,765	77,393,352
Net pension liability	989,102	1,132,445
Other noncurrent liabilities	7,188	106,779
Total noncurrent liabilities	87,798,226	91,696,872
DEFERRED INFLOWS OF RESOURCES:		
Differences between expected and actual experience	5,777	9,805
Changes in proportion and differences in pension contributions	493,516	299,981
Net difference between projected and actual earnings on pension plan investments	<del></del> _	47,796
Total deferred inflows of resources	499,293	357,582
NET POSITION:		
Net investment in capital assets	60,919,352	62,083,700
Restricted for — expendable:		
Loans	-	131,548
Scholarships	67,447	6,625
Capital projects	3,840,095	3,712,363
Debt service	1,665	3,812
Total restricted	3,909,207	3,854,348
Unrestricted	6,672,583	8,423,111
Total net position	71,501,142	74,361,159
TOTAL	\$ 171,362,524	\$ 183,016,781
		(Concluded)
		(Continuou)

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEARS ENDED JUNE 30, 2017 AND 2016

TEARS ENDED JUNE 30, 2017 AND 2010		
	2017	2016
OPERATING REVENUES:		
Student tuition and fees — net of scholarship allowance		
of \$12,607,079 and \$11,361,528 in 2017 and 2016, respectively	\$ 13,818,448	\$ 13,879,414
Student activity support revenue	68,676	57,386
Auxiliary enterprise revenue	12,646,256	12,190,788
Auxiliary support services revenue	576,862	671,754
Contracts and grants:		
Federal	1,301,186	1,035,589
State	7,170,106	6,362,078
Private	2,552,658	1,952,834
Interest on student loans receivable	71,435	35,179
Faculty services revenue	248,234	409,893
Operating costs revenue	1,624,082	1,681,195
Support services revenue	1,905,764	1,815,814
Miscellaneous — net	 1,183,819	655,761
Total operating revenues	 43,167,526	 40,747,685
OPERATING EXPENSES:		
Salaries and wages	26,396,420	26,566,446
Benefits	6,857,344	6,666,900
Supplies and other services	14,287,172	12,975,608
Utilities	2,744,724	2,561,676
Student financial aid — scholarships and fellowships	6,883,987	6,973,921
Depreciation	4,339,911	3,892,198
Assessment for faculty services	293,445	520,245
Assessment for operating costs	64,291	83,636
Assessment for support services	185,530	209,769
Loan cancellations and write-offs	660,333	385,459
Fees assessed by the Commission for operations	 175,702	 171,873
Total operating expenses	 62,888,859	 61,007,731
OPERATING LOSS	 (19,721,333)	 (20,260,046)

(Continued)

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEARS ENDED JUNE 30, 2017 AND 2016

14,972,214	15,041,474
6,941,542	7,116,252
608,427	619,008
71,937	117,979
236,520	174,303
240,641	140,650
(2,521,581)	(2,630,077)
(3,474,370)	(899)
(703,356)	(686,627)
(90,535)	(112,986)
16,281,439	19,779,077
(3,439,894)	(480,969)
167,233	183,361
83,181	
(3,189,480)	(297,608)
329,463	119,867
(2,860,017)	(177,741)
74,361,159	74,538,900
\$ 71,501,142	\$ 74,361,159
	6,941,542 608,427 71,937 236,520 240,641 (2,521,581) (3,474,370) (703,356) (90,535) 16,281,439 (3,439,894) 167,233 83,181 (3,189,480) 329,463 (2,860,017) 74,361,159

(Concluded)

#### STATEMENTS OF CASH FLOWS

## YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES:		
Student tuition and fees	\$ 15,744,413	\$ 16,476,165
Contracts and grants	10,450,893	9,276,722
Payments to and on behalf of employees	(33,425,848)	(32,938,598)
Payments to suppliers	(18,812,731)	(17,897,711)
Payments to utilities	(2,705,945)	(2,643,222)
Payments for scholarships and fellowships	(5,311,935)	(5,411,950)
Loans issued to students	132,440	146,746
Interest on student loans receivable	10,632	17,910
Federal government advances	(441,012)	(66,656)
Auxiliary enterprise charges	12,415,763	12,076,805
Fees assessed by the Commission	(175,702)	(171,873)
Other receipts — net	2,087,846	821,780
Student activity support revenue	68,676	57,386
Auxiliary fees and debt service support revenue	576,862	671,754
Assessment for support services	(197,840)	(197,460)
Support services revenue	2,038,206	1,683,372
Faculty services revenue	248,234	409,893
Assessment for faculty services	(293,445)	(520,245)
Operating support services revenue	1,648,349	1,694,212
Assessment for operating cost	(65,591)	(82,907)
Net cash used in operating activities	(16,007,735)	(16,597,877)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:		
State appropriations	14,972,214	15,041,474
Pell grant revenues	6,941,542	7,116,252
Gift receipts	240,641	140,650
William D. Ford direct lending receipts	18,418,574	18,783,424
William D. Ford direct lending payments	(18,426,195)	(18,784,990)
Transfers from Pierpont	33,802	16,588
Transfers to Pierpont	(3,966)	(365,244)
Net cash provided by noncapital financing activities	22,176,612	21,948,154
CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES:		
Capital bond proceeds from State	83,181	-
E&G capital and debt service support revenue	2,046,837	2,132,416
Payments from Pierpont on debt obligation	325,283	354,123
Fees assessed by the Commission	(90,535)	(112,986)
Purchases of capital assets	(9,801,977)	(22,236,607)
Purchases of equipment	(557,364)	(317,991)
Principal paid on leases	(40,417)	(39,977)
Interest paid on leases	(389)	(829)
Assessment for E&G capital and debt service costs	(2,141,766)	(2,200,035)
Payments to the Commission on debt obligation	(128,087)	(120,722)
Principal paid on bonds	(3,072,371)	(2,344,392)
Interest paid on bonds	(2,868,737)	(3,257,785)
Bond interest income	11,910	64,968
Net cash used in capital financing activities	(16,234,432)	(28,079,817)
		(Continued)

The Accompanying Notes Are An Integral Part Of These Financial Statements.

## FAIRMONT STATE UNIVERSITY

#### STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2017 AND 2016

YEARS ENDED JUNE 30, 2017 AND 2016		2017		2016
CASH FLOW FROM INVESTING ACTIVITY — Interest on investments		214,846		97,534
DECREASE IN CASH AND CASH EQUIVALENTS		(9,850,709)		(22,632,006)
CASH AND CASH EQUIVALENTS — Beginning of year		38,965,301	_	61,597,307
CASH AND CASH EQUIVALENTS — End of year	\$	29,114,592	\$	38,965,301
RECONCILIATION OF NET OPERATING LOSS TO NET CASH USED IN				
OPERATING ACTIVITIES: Operating loss Adjustments to reconcile net operating loss to net cash used in operating activities:	\$	(19,721,333)	\$	(20,260,046)
Depreciation expense Pension expense — special funding situation Changes in assets, deferred outflows of resources,		4,339,911 167,233		3,892,198 183,361
liabilities, and deferred inflows of resources:  Receivables — net		401,853		(407,083)
Loans to students — net Inventories Deferred outflows of resources		392,165 7,861 (125,959)		204,172 3,469 55,302
Other assets Advances from federal sponsors		(133,676) (441,012)		47,219 (92,219)
Accounts payable Accrued liabilities — payroll Accrued liabilities — other		(118,401) (346,198)		(314,377) 17,505
Compensated absences Other postemployment benefits liability		(182,123) (51,721) 286,736		(647,626) 61,681 581,167
Net pension liability Deferred inflows of resources		(143,343) 141,711		(249,354) 85,592
Undistributed receipts (disbursements) — deposits		(479,732) (1,707)		36,576 204,586
NET CASH USED IN OPERATING ACTIVITIES	\$	(16,007,735)	\$	(16,597,877)
NONCASH TRANSACTIONS:	¢	1 662 026	¢	2 160 510
Construction in progress additions in accounts payable  Construction in progress additions in retainages payable	<u>\$</u>	1,662,926	<u>\$</u> \$	3,160,519 113,103
Transfer to Pierpont (exclusive of \$13,816 and \$16,587 of cash in 2017 and 2016, respectively)	\$	319,613	\$	135,369
RECONCILIATION OF CASH AND CASH EQUIVALENTS TO THE STATEMENTS OF NET POSITION:				
Cash and cash equivalents classified as current Cash and cash equivalents classified as noncurrent	\$	29,048,740 65,852	\$	35,463,889 3,501,412
	\$	29,114,592	\$	38,965,301

(Concluded)

#### 1. ORGANIZATION

Fairmont State University (Fairmont State or Fairmont) is governed by the Fairmont State University Board of Governors (the Board). The Board was established by Senate Bill (S.B.) 653, which was enacted by the West Virginia State Legislature (the Legislature) on March 19, 2000 and restructured higher education in West Virginia.

The Board's powers and duties include, but are not limited to, the power to determine, control, supervise, and manage the financial, business, and educational policies and affairs of Fairmont State under its jurisdiction; the duty to develop a master plan for Fairmont State; the power to prescribe the specific functions and Fairmont State's budget request; the duty to review, at least every five years, all academic programs offered at Fairmont State; and the power to fix tuition and other fees for the different classes or categories of students enrolled at Fairmont State.

S.B. 653 also created the West Virginia Higher Education Policy Commission (the Commission), which is responsible for developing, gaining consensus around, and overseeing the implementation and development of a higher education public policy agenda.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Fairmont State have been prepared in accordance with generally accepted accounting principles as prescribed by Governmental Accounting Standards Board standards (GASB). The financial statement presentation required by GASB provides a comprehensive, entity-wide perspective of Fairmont State's assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, expenses, changes in net position, and cash flows.

Reporting Entity - Fairmont State is an operating unit of the West Virginia Higher Education Fund and represents separate funds of the State of West Virginia (the State) that are not included in the State's general fund. Fairmont State is a separate entity that, along with all State institutions of higher education and the Commission (which includes the West Virginia Network for Educational Telecomputing), forms the Higher Education Fund of the State. The Higher Education Fund is considered a component unit of the State, and its financial statements are discretely presented in the State's comprehensive annual financial report.

The accompanying financial statements present all funds under the authority of Fairmont State. The basic criterion for inclusion in the accompanying financial statements is the exercise of oversight responsibility derived from Fairmont State's ability to significantly influence operations and accountability for fiscal matters of related entities. Fairmont State Foundation, Inc. (the Foundation) and the Fairmont State Alumni Association (the Association) are not part of Fairmont State's reporting entity and are not included in the accompanying financial statements since Fairmont State has no ability to designate management, cannot significantly influence operations, and is not accountable for the fiscal matters of the Foundation or the Association under GASB.

**Financial Statement Presentation** - GASB establishes standards for external financial reporting for public colleges and universities and requires that financial statements be presented on a combined basis to focus on Fairmont State as a whole. Net position is classified into four categories according to external donor restrictions or availability of assets for satisfaction of Fairmont State's obligations. Fairmont State's net position is classified as follows:

Net investment in capital assets - This represents Fairmont State's total investment in capital assets, net of depreciation and outstanding debt obligations related to those capital assets. To the extent that debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets.

Restricted net position - expendable - This includes assets for which Fairmont State is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

The Legislature, as a regulatory body outside the reporting entity, has restricted the use of certain funds by Article 10, *Fees and Other Money Collected at State Institutions of Higher Education of the West Virginia State Code*. House Bill 101, passed in March 2004, simplified the tuition and fee restrictions to auxiliaries and capital items. These activities are fundamental to the normal ongoing operations of the institution. These restrictions are subject to change by future actions of the Legislature.

Restricted net position - nonexpendable - This includes endowment and similar-type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity and invested for the purpose of producing present and future income, which may either be expended or added to principal. Fairmont State does not have any restricted nonexpendable net position at June 30, 2017 and 2016.

*Unrestricted net position* - Unrestricted net position represents resources derived from student tuition and fees, state appropriations, and sales and services of educational activities. These resources are used for transactions relating to the educational and general operations of Fairmont State and may be used at the discretion of the Board to meet current expenses for any purpose.

**Basis of Accounting** - For financial reporting purposes, Fairmont State is considered a special-purpose government engaged in only business-type activities. Accordingly, Fairmont State's financial statements have been prepared on the accrual basis of accounting, with a focus on the flow of economic resources measurement. Revenues are reported when earned, and expenses are incurred when goods or services are received. All intercompany accounts and transactions have been eliminated.

**Cash and Cash Equivalents** - For purposes of the statements of net position, Fairmont State considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Cash and cash equivalents balances on deposit with the State of West Virginia Treasurer's Office (the State Treasurer) are pooled by the State Treasurer with other available funds of the State for investment purposes by the West Virginia Board of Treasury Investments (BTI). These funds were transferred to the BTI, and the BTI is directed by the State Treasurer to invest the funds in specific external investment pools in accordance with West Virginia State Code, policies set by the BTI, provisions of bond indentures, and provisions of trust agreements, when applicable. Balances in the investment pools are recorded at fair value or amortized cost, which approximates fair value. Fair value is determined by a third-party pricing service based on asset portfolio pricing models and other sources in accordance with GASB. The BTI was established by the West Virginia State Legislature and is subject to oversight by the West Virginia State Legislature. Fair value and investment income are allocated to participants in the pools based upon the funds that have been invested. The amounts on deposit are available for immediate withdrawal or on the first day of each month for the WV Short Term Bond Pool and accordingly are presented as cash and cash equivalents in the accompanying financial statements.

The BTI maintains the Consolidated Fund investment fund, which consists of eight investment pools and participant-directed accounts, three of which Fairmont State may invest in. These pools have been structured as multiparticipant variable net asset funds to reduce risk and offer investment liquidity diversification to the fund participants. Funds not required to meet immediate disbursement needs are invested for longer periods. A more detailed discussion of the BTI's investment operations pool can be found in its annual audited financial report. A copy of that annual report can be obtained from the following address: 1900 Kanawha Blvd., E. Room E-122, Charleston, West Virginia 25305 or http://www.wvbti.com.

Permissible investments for all agencies include those guaranteed by the United States of America, its agencies, and its instrumentalities (U.S. government obligations); corporate debt obligations, including commercial paper, which meet certain ratings; certain money market funds; repurchase agreements; reverse repurchase agreements; asset-backed securities; certificates of deposit; state and local government securities; and other investments. Other investments consist primarily of investments in accordance with the Linked Deposit Program, a program using financial institutions in West Virginia to obtain certificates of deposit, loans approved by the Legislature, and any other program investments authorized by the Legislature.

**Appropriations Due from Primary Government** - For financial reporting purposes, appropriations due from the State are presented separate from cash and cash equivalents, as amounts are not specific deposits with the State Treasurer but are obligations of the State.

Allowance for Doubtful Accounts - It is Fairmont State's policy to provide for future losses on uncollectible accounts, contracts, grants, and loans receivable based on an evaluation of the underlying account, contract, grant, and loan balances; the historical collectability experienced by Fairmont State on such balances; and such other factors that, in Fairmont State's judgment, require consideration in estimating doubtful accounts.

**Inventories** - Inventories are stated at the lower of cost or market, cost being determined on the first-in, first-out method.

**Noncurrent Cash, Cash Equivalents, and Investments** - Cash and cash equivalents that are (1) externally restricted to make debt service payments and long-term loans to students or to maintain sinking or reserve funds; (2) to purchase capital or other noncurrent assets or settle long-term liabilities; and (3) permanently restricted net position are classified as noncurrent assets in the accompanying statements of net position.

Capital Assets - Capital assets include property, plant, and equipment; books and materials that are part of a catalogued library; and infrastructure assets. Capital assets are stated at cost at the date of acquisition or construction, or at fair value at the date of donation in the case of gifts. Interest on related borrowings, net of interest earnings on invested proceeds, is capitalized during the period of construction and was \$262,268 and \$349,627 for the years ended June 30, 2017 and 2016, respectively. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 20 to 50 years for buildings and infrastructure, 15 years for land improvements, 7 years for library books, and 3 to 10 years for furniture and equipment. The accompanying financial statements reflect all adjustments required by GASB.

**Unearned Revenue** - Revenues for programs or activities to be conducted primarily in the next fiscal year are classified as unearned revenue, including items such as tuition and fees, football ticket sales, and room and board. Financial aid and other deposits are separately classified as deposits.

Compensated Absences and Other Postemployment Benefits - GASB provides standards for the measurement, recognition, and display of other postemployment benefit (OPEB) expenditures, assets, and liabilities, including applicable note disclosures and required supplementary information. During fiscal year 2006, House Bill No. 4654 was established to create a trust fund for postemployment benefits for the State. Effective July 1, 2007, Fairmont State was required to participate in this multiple-employer cost-sharing plan, the West Virginia Retiree Health Benefit Trust Fund, sponsored by the State. Details regarding this plan and its stand-alone financial statements can be obtained by contacting West Virginia Public Employees Insurance Agency (PEIA), 601 57<sup>th</sup> Street SE, Charleston, West Virginia 25304 or http://www.wvpeia.com.

GASB requires entities to accrue for employees' rights to receive compensation for vacation leave, or payments in lieu of accrued vacation or sick leave, as such benefits are earned and payment becomes probable. Fairmont State's full-time employees earn up to two vacation leave days for each month of service and are entitled to compensation for accumulated, unpaid vacation leave upon termination. Full-time employees also earn one-and-a-half sick leave days for each month of service and are entitled to extend their health or life insurance coverage upon retirement in lieu of accumulated, unpaid sick leave. Generally, two days of accrued sick leave extend health insurance for one month of single coverage, and three days extend health insurance for one month of family coverage. For employees hired after 1988 or who were hired before 1988 but did not choose such coverage until after 1988 but before July 1, 2001, the employee shares in the cost of the extended benefit coverage to the extent of 50% of the premium required for the extended coverage. Employees hired on July 1, 2001 or later will no longer receive sick leave credit toward insurance premiums when they retire. Additionally, all retirees have the option to purchase continued coverage regardless of their eligibility for premium credits. This liability is now provided for under the multiple-employer, cost-sharing plan sponsored by the State.

Certain faculty employees (generally those with less than a 12-month contract) earn a similar extended health or life insurance coverage retirement benefit based on years of service. Generally, 3 1/3 years of teaching service extend health insurance for one year of single coverage, and five years extend health insurance for one year of family coverage. The same hire date mentioned above applies to coverage for faculty employees also. Faculty hired after July 1, 2009 will no longer receive years of service credit toward insurance premiums when they retire. Employees hired after July 1, 2010 receive no health insurance premium subsidy from Fairmont State. Two groups of employees hired after July 1, 2010 will not be required to pay the unsubsidized rate: 1) active employees who were originally hired before July 1, 2010 who have a break in service of fewer than two years after July 1, 2010; and 2) retired employees who retired before July 1, 2010, return to active service after July 1, 2010, and then go back into retirement. In those cases, the original hire date will apply.

The estimated expense and expense incurred for the vacation leave or OPEB benefits are recorded as a component of benefits expense in the statements of revenues, expenses, and changes in net position.

**Net Pension Liability** - For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the West Virginia Teachers' Retirement System (STRS), administered by the West Virginia Consolidated Public Retirement Board (CPRB), and additions to/reductions from the STRS fiduciary net position have been determined on the same basis as they are reported in the STRS financial statements, which can be found at https://www.wvretirement.com/Publications.html#CAFR. The plan schedules of STRS are prepared using the accrual basis of accounting and economic resources measurement focus in accordance with U.S. GAAP as prescribed by GASB. Employer contributions are recognized when due and when the employer has a legal requirement to provide the contributions. Investments are reported at fair value. Detailed information on investment valuation can be found in the STRS financial statements. Management of STRS has made certain estimates and assumptions relating to employer allocation schedules, and actual results could differ (see note 12).

**Deferred Outflows of Resources** - Consumption of net position by Fairmont State that is applicable to a future fiscal year is reported as a deferred outflow of resources on the statement of net position.

**Deferred Inflows of Resources** - An acquisition of net position by Fairmont State that is applicable to a future fiscal year is reported as a deferred inflow of resources on the statement of net position.

**Risk Management** - The State's Board of Risk and Insurance Management (BRIM) provides general, property, and casualty liability coverage to Fairmont State and its employees. Such coverage may be provided to Fairmont State by BRIM through self-insurance programs maintained by BRIM or policies underwritten by BRIM that may involve experience-related premiums or adjustments to BRIM.

BRIM engages an independent actuary to assist in the determination of its premiums so as to minimize the likelihood of premium adjustments to Fairmont State or other participants in BRIM's insurance programs. As a result, management does not expect significant differences between the premiums Fairmont State is currently charged by BRIM and the ultimate cost of that insurance based on Fairmont State's actual loss experience. In the event that such differences arise between estimated premiums currently charged by BRIM to Fairmont State and Fairmont State's ultimate actual loss experience, the difference will be recorded as the change in estimate becomes known.

In addition, through its participation in PEIA and a third-party insurer, Fairmont State has obtained health insurance, life insurance, prescription drug coverage, and coverage for job-related injuries for its employees. In exchange for payment of premiums to PEIA and the third-party insurer, Fairmont State has transferred its risks related to health insurance, life insurance, prescription drug coverage, and job-related injuries coverage.

West Virginia has a single private insurance company, BrickStreet Insurance, which provides workers' compensation coverage to all employers in the state. Other private insurance companies began to offer coverage to the private-sector employers beginning July 1, 2009 and began to offer to government employers July 1, 2010. Nearly every employer in the State, who has a payroll must have coverage. The cost of all coverage is paid by the employers. BrickStreet retains the risk related to the compensation of injured employees under the program.

Classification of Revenues - Fairmont State has classified its revenues according to the following criteria:

Operating revenues - Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances; (2) sales and services of auxiliary enterprises, net of scholarship discounts and allowances; (3) most federal, state, local, and nongovernmental grants and contracts; and (4) sales and services of educational activities.

*Nonoperating revenues* - Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenues that are defined as nonoperating revenues by GASB, such as state appropriations, Federal Pell grants, investment income, and sale of capital assets (including natural resources).

Other revenues - Other revenues consist primarily of capital grants and gifts.

**Use of Restricted Net Position** - Fairmont State has not adopted a formal policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available. Generally, Fairmont State attempts to utilize restricted net position first when practicable.

Federal Financial Assistance Programs - Fairmont State makes loans to students under the Federal Direct Student Loan Program. Under this program, the U.S. Department of Education makes interest-subsidized and nonsubsidized loans directly to students through universities such as Fairmont State. Direct student loan receivables are not included in Fairmont State's statements of net position as the loans are repayable directly to the U.S. Department of Education. In 2017 and 2016, Fairmont State received and disbursed approximately \$18.4 million and \$18.8 million, respectively, under the Federal Direct Student Loan Program on behalf of the U.S. Department of Education, which is not included as revenue and expense in the statements of revenues, expenses, and changes in net position.

Fairmont State also distributes other student financial assistance funds on behalf of the federal government to students under the Federal Pell Grant, Supplemental Educational Opportunity Grant, and College Work-Study programs. The activity of these programs is recorded in the accompanying financial statements. In 2017 and 2016, Fairmont State received and disbursed \$7.2 million and \$7.3 million, respectively, under these federal student aid programs.

Scholarship Allowances - Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship allowances in the statements of revenues, expenses, and changes in net position. Scholarship allowances are the difference between the stated charge for goods and services provided by Fairmont State and the amount that is paid by students and/or third parties making payments on the student's behalf.

Financial aid to students is reported in the financial statements under the alternative method as prescribed by the National Association of College and University Business Officers. Certain aid, such as loans, funds provided to students as awarded by third parties, and Federal Direct Lending, is accounted for as a third-party payment (credited to the student's account as if the student made the payment). All other aid is reflected in the financial statements as operating expenses, or scholarship allowances, which reduce revenues. The amount reported as operating expense represents the portion of aid that was provided to the student in the form of cash. Scholarship allowances represent the portion of aid provided to the student in the form of reduced tuition. Under the alternative method, these amounts are computed on a college basis by allocating the cash payments to students, excluding payments for services, on the ratio of total aid to the aid not considered to be third-party aid.

Government Grants and Contracts - Government grants and contracts normally provide for the recovery of direct and indirect costs, subject to audit. Fairmont State recognizes revenue associated with direct costs as the related costs are incurred. Recovery of related indirect costs is generally recorded at fixed rates negotiated for a period of one to five years.

**Income Taxes** - Fairmont State is exempt from income taxes, except for unrelated business income, as a nonprofit organization under federal income tax laws and regulations of the Internal Revenue Service.

**Cash Flows** - Any cash and cash equivalents, including those escrowed, restricted for noncurrent assets, or in funded reserves, are included as cash and cash equivalents for the purpose of the statements of cash flows.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Risk and Uncertainties** - Investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain securities, it is reasonably possible that changes in risk and values will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Newly Adopted Statements Issued by the Governmental Accounting Standards Board - The Governmental Accounting Standards Board has also issued Statement No. 80, Blending Requirements for Certain Component Units an amendment of GASB Statement No. 14, effective for fiscal years beginning after June 15, 2016. The objective of this Statement is to improve financial reporting by clarifying the financial statement presentation requirements for certain component units. This Statement amends the blending requirements established in paragraph 53 of Statement No. 14, The Financial Reporting Entity, as amended. The adoption of GASB Statement No. 80 had no impact on the June 30, 2017 financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 81, *Irrevocable Split-Interest Agreements*, effective for fiscal years beginning after December 15, 2016. The objective of this Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. The adoption of GASB Statement No. 81 had no impact on the June 30, 2017 financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 86, *Certain Debt Extinguishment Issues*, effective for fiscal years beginning after June 15, 2017. The requirements of this Statement will increase consistency in accounting and financial reporting for debt extinguishments by establishing uniform guidance for derecognizing debt that is defeased in substance, regardless of how cash and other monetary assets placed in an irrevocable trust for the purpose of extinguishing that debt were acquired. The requirements of this Statement also will enhance consistency in financial reporting of prepaid insurance related to debt that has been extinguished. In addition, this Statement will enhance the decision-usefulness of information in notes to financial statements regarding debt that has been defeased in substance. The adoption of GASB Statement No. 86 had no impact on the June 30, 2017 financial statements.

Recent Statements Issued by the Governmental Accounting Standards Board - The Governmental Accounting Standards Board has issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, effective for fiscal years beginning after June 15, 2017. The requirements of this Statement will improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. Fairmont State has not yet determined the effect that the adoption of GASB Statement No. 75 may have on its financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 83, *Certain Asset Retirement Obligations*, effective for fiscal years beginning after June 15, 2018. The requirements of this Statement will enhance comparability of financial statements among governments by establishing uniform criteria for governments to recognize and measure certain asset retirement obligations (AROs), including obligations that may not have been previously reported. This Statement also will enhance the decision-usefulness of the information provided to financial statement users by requiring disclosures related to those AROs. Fairmont State has not yet determined the effect that the adoption of GASB Statement No. 83 may have on its financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 84, *Fiduciary Activities*, effective for fiscal years beginning after December 15, 2018. The requirements of this Statement will enhance consistency and comparability by (1) establishing specific criteria for identifying activities that should be reported as fiduciary activities and (2) clarifying whether and how business-type activities should report their fiduciary activities. Greater consistency and comparability enhances the value provided by the information reported in financial statements for assessing government accountability and stewardship. Fairmont State has not yet determined the effect that the adoption of GASB Statement No. 84 may have on its financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 85, *Omnibus 2017*, effective for fiscal years beginning after June 15, 2017. The requirements of this Statement will enhance consistency in the application of accounting and financial reporting requirements. Consistent reporting will improve the usefulness of information for users of state and local government financial statements. Fairmont State has not yet determined the effect that the adoption of GASB Statement No. 85 may have on its financial statements.

The Governmental Accounting Standards Board has also issued Statement No. 87, *Leases*, effective for fiscal years beginning after December 15, 2019. The requirements of this Statement will increase the usefulness of governments' financial statements by requiring reporting of certain lease liabilities that currently are not reported. It will enhance comparability of financial statements among governments by requiring lessees and lessors to report leases under a single model. This Statement also will enhance the decision-usefulness of the information provided to financial statement users by requiring notes to financial statements related to the timing, significance, and purpose of a government's leasing arrangements. Fairmont State has not yet determined the effect that the adoption of GASB Statement No. 87 may have on its financial statements.

### 3. CASH AND CASH EQUIVALENTS

The composition of cash and cash equivalents at June 30, 2017 and 2016, was held as follows:

		2017			
	Current	Noncurrent	Total		
State Treasurer/BTI	\$ 28,566,109	\$ -	\$ 28,566,109		
Trustee	303,815	1,665	305,480		
In bank	175,700	64,187	239,887		
On hand	3,116	<u>-</u>	3,116		
	<u>\$ 29,048,740</u>	<u>\$ 65,852</u>	<u>\$ 29,114,592</u>		
		2016	T-4-1		
	Current	Noncurrent			
		Toncurrent	Total		
State Treasurer/BTI	\$ 30,089,880	\$ -	\$ 30,089,880		
State Treasurer/BTI Trustee	\$ 30,089,880 5,194,256				
		\$ -	\$ 30,089,880		
Trustee	5,194,256	\$ - 3,120,400	\$ 30,089,880 8,314,656		
Trustee In bank	5,194,256 176,637	\$ - 3,120,400	\$ 30,089,880 8,314,656 557,649		

2017

#### 3. CASH AND CASH EQUIVALENTS (CONTINUED)

Cash held by the Treasurer includes no restricted cash at June 30, 2017 and 2016.

The combined carrying amount of cash in the bank at June 30, 2017 and 2016 was \$239,887 and \$557,649, respectively, as compared with the combined bank balance of \$410,884 and \$922,873, respectively. The difference is primarily caused by outstanding checks and items in transit. The bank balances were covered by federal depository insurance as noted below or were collateralized by securities held by the State's agent. Regarding federal depository insurance, interest-bearing accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

Amounts with the State Treasurer were \$28,566,109 and \$30,089,880 as of June 30, 2017 and 2016, respectively. Of these amounts, \$27,093,790 and \$28,788,435 were invested in the WV Money Market Pool and the WV Short Term Bond Pool as of June 30, 2017 and 2016, respectively. The remainder of the cash held with the State Treasurer was not invested as of June 30, 2017 and 2016.

*Credit Risk* - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The following table provides information on the Standard & Poor's rating of the investment pools as of June 30:

		2017			2016		
	S & P					S & P	
External Pool	Carrying Value Rating			Ca	rrying Value	Rating	
WV Money Market Pool	\$	26,484,178	AAAm	\$	28,125,200	AAAm	
WV Short Term Bond Pool	\$	609,612	Not Rated	\$	663,235	Not Rated	

A Fund rated "AAAm" has extremely strong capacity to maintain principal stability and to limit exposure to principal losses due to credit, market, and/or liquidity risks. "AAAm" is the highest principal stability fund rating assigned by Standard & Poor's.

*Interest Rate Risk* - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. All the amounts with the State Treasurer are subject to interest rate risk. The following table provides information on the weighted-average maturities for the WV Money Market Pool:

	2017		2016		
External Pool	Carrying Value	WAM (Days)	Carrying Value	WAM (Days)	
WV Money Market Pool	\$ 26,484,178	36	\$ 28,125,200	49	

The following table provides information on the effective duration for the WV Short Term Bond Pool:

		2017			2016	
			Effective			Effective
	Duration					Duration
External Pool	Carr	ying Value	(Days)	Carr	ying Value	(Days)
WV Short Term Bond Pool	\$	609,612	426	\$	663,235	462

# 3. CASH AND CASH EQUIVALENTS (CONTINUED)

Other Investment Risks - Other investment risks include concentration of credit risk, custodial credit risk, and foreign currency risk. None of the BTI's Consolidated Fund's investment pools or accounts is exposed to these risks as described below.

Custodial Credit Risk - Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, Fairmont State will not be able to recover the value of the investment or collateral securities that are in the possession of an outside party.

Interest Rate Risk - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Fairmont State's investment policy limits investment maturities from potential fair value losses due to increasing interest rates. No more than 5% of the money market fund's total market value may be invested in the obligations of a single issuer, with the exception of the U.S. government and its agencies.

Foreign Currency Risk - Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. Fairmont State has no securities with foreign currency risk.

#### 4. ACCOUNTS RECEIVABLE

Accounts receivable at June 30, 2017 and 2016, are as follows:

	<u>2017</u>	<u>2016</u>
Student tuition and fees — net of allowance for doubtful		
accounts of \$2,981,971 and \$2,650,601, respectively	\$ 533,715	\$ 501,242
Grants and contracts receivable	146,636	123,398
Due from the Commission	26,509	158,567
Due from other State agencies	121,583	131,658
Due from Pierpont	56,560	214,070
Other accounts receivable	 133,119	 64,318
	\$ 1,018,122	\$ 1,193,253

# 5. CAPITAL ASSETS

Capital asset activities for the years ended June 30, 2017 and 2016 are as follows:

	2017				
	Beginning <u>Balance</u>	Transfers	Additions	Reductions	Ending <u>Balance</u>
Capital assets not being depreciated:					
Land	\$ 7,682,173	\$ -	\$ 250,000	\$ -	\$ 7,932,173
Construction in progress	29,259,294	4,569	5,756,215	(34,983,047)	37,031
Total capital assets not being depreciated	<u>\$ 36,941,467</u>	<u>\$ 4,569</u>	<u>\$ 6,006,215</u>	<u>\$(34,983,047)</u>	\$ 7,969,204
Other capital assets:					
Land improvements	\$ 5,181,512	\$ 13,149	\$ 137,929	\$ -	\$ 5,332,590
Infrastructure	10,647,432	82,901	-	-	10,730,333
Buildings	131,331,142	487,373	34,906,843	(5,149,463)	161,575,895
Equipment	6,659,426	5,466	617,697	(684,240)	6,598,349
Computer software	463,296	-	-	(5,500)	457,796
Library books	3,424,726	27,242	8,110	(978,185)	2,481,893
Total other capital assets	157,707,534	616,131	35,670,579	(6,817,388)	187,176,856
Less accumulated depreciation for:					
Land improvements	3,229,225	5,197	252,549	-	3,486,971
Infrastructure	7,535,030	58,715	611,855	-	8,205,600
Buildings	38,311,822	154,134	3,001,904	(1,421,370)	40,046,490
Equipment	4,924,431	3,318	452,072	(586,482)	4,793,339
Computer software	463,296	-	-	(5,500)	457,796
Library books	3,362,597	26,747	21,531	(978,185)	2,432,690
Total accumulated depreciation	57,826,401	248,111	4,339,911	(2,991,537)	59,422,886
Other capital assets — net	\$ 99,881,133	\$ 368,020	<u>\$31,330,668</u>	<u>\$ (3,825,851)</u>	<u>\$127,753,970</u>
Capital asset summary:					
Capital assets not being depreciated	\$ 36,941,467	\$ 4,569	\$ 6,006,215	\$(34,983,047)	\$ 7,969,204
Other capital assets	157,707,534	616,131	35,670,579	(6,817,388)	<u>187,176,856</u>
Total cost of capital assets	194,649,001	620,700	41,676,794	(41,800,435)	195,146,060
Less accumulated depreciation	57,826,401	248,111	4,339,911	(2,991,537)	59,422,886
Capital assets — net	<u>\$136,822,600</u>	\$ 372,589	<u>\$37,336,883</u>	<u>\$(38,808,898)</u>	<u>\$135,723,174</u>

# NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2017 AND 2016

# 5. CAPITAL ASSETS (CONTINUED)

	2016				
	Beginning <u>Balance</u>	Transfers	Additions	Reductions	Ending <u>Balance</u>
Capital assets not being depreciated:					
Land	\$ 7,682,173	\$ -	\$ -	\$ -	\$ 7,682,173
Construction in progress	2,690,801	421	27,716,806	(1,148,734)	29,259,294
Total capital assets not being depreciated	<u>\$ 10,372,974</u>	<u>\$ 421</u>	\$27,716,806	<u>\$ (1,148,734)</u>	\$ 36,941,467
Other capital assets:					
Land improvements	\$ 4,910,215	\$ 4,995	\$ 266,302	\$ -	\$ 5,181,512
Infrastructure	10,609,891	37,541	-	-	10,647,432
Buildings	130,214,792	217,707	898,643	-	131,331,142
Equipment	6,435,572	2,374	315,365	(93,885)	6,659,426
Computer software	463,296	-	-	-	463,296
Library books	3,670,535	13,269	5,127	(264,205)	3,424,726
Total other capital assets	156,304,301	275,886	1,485,437	(358,090)	157,707,534
Less accumulated depreciation for:					
Land improvements	2,966,169	2,016	261,040	-	3,229,225
Infrastructure	6,896,957	24,432	613,641	-	7,535,030
Buildings	35,719,384	65,604	2,526,834	-	38,311,822
Equipment	4,557,209	1,338	458,061	(92,177)	4,924,431
Computer software	455,885	-	7,411	-	463,296
Library books	3,588,618	12,973	25,211	(264,205)	3,362,597
Total accumulated depreciation	54,184,222	106,363	3,892,198	(356,382)	57,826,401
Other capital assets — net	<u>\$102,120,079</u>	<u>\$ 169,523</u>	<u>\$ (2,406,761</u> )	<u>\$ (1,708)</u>	\$ 99,881,133
Capital asset summary:					
Capital assets not being depreciated	\$ 10,372,974	\$ 421	\$27,716,806	\$ (1,148,734)	\$ 36,941,467
Other capital assets		·			
Other capital assets	156,304,301	275,886	1,485,437	(358,090)	157,707,534
Total cost of capital assets	166,677,275	276,307	29,202,243	(1,506,824)	194,649,001
Less accumulated depreciation	54,184,222	106,363	3,892,198	(356,382)	57,826,401
Capital assets — net	<u>\$112,493,053</u>	<u>\$ 169,944</u>	\$25,310,045	<u>\$ (1,150,442)</u>	<u>\$136,822,600</u>

# 5. CAPITAL ASSETS (CONTINUED)

Fairmont State maintains certain collections of inexhaustible assets to which no value can be practically determined. Accordingly, such collections are not capitalized or recognized for financial statement purposes. Such collections include contributed works of art, historical treasures, and literature that are held for exhibition, education, research, and public service. These collections are neither disposed of for financial gain nor encumbered in any means.

Fairmont State has construction commitments of \$1,624,283 as of June 30, 2017.

# 6. LONG-TERM LIABILITIES

Long-term obligation activities for the years ended June 30, 2017, and 2016 are as follows:

				2017		
	Beginning <u>Balance</u>	<u>Transfers</u>	Additions	Reductions	Ending <u>Balance</u>	Current <u>Portion</u>
Bonds payable Add (less) deferred amounts:	\$ 78,208,036	\$ -	\$ -	\$ (3,072,371)	\$ 75,135,665	\$ 3,180,627
Premium on issuance	2,397,649			(139,961)	2,257,688	139,961
Total bonds payable — net	80,605,685		-	(3,212,332)	77,393,353	3,320,588
Capital leases payable	53,988	-	-	(40,417)	13,571	13,571
Other long-term liabilities:						
Other postemployment						
benefits liability	9,966,056	-	1,088,765	(802,029)	10,252,792	-
Accrued compensated absences	1,290,995	-	1,005,956	(1,057,677)	1,239,274	852,822
Advances from federal sponsors	1,062,748	-	-	(441,012)	621,736	-
Payable to the Commission	1,715,521	12,635	-	(127,076)	1,601,080	132,889
Net pension liability	1,132,445	-	181,402	(324,745)	989,102	-
Other long-term liabilities	191,779			(184,591)	7,188	
Total long-term liabilities	\$ 96,019,217	\$ 12,635	\$ 2,276,123	<u>\$ (6,189,879)</u>	<u>\$ 92,118,096</u>	<u>\$ 4,319,870</u>

<sup>\*</sup>Transfers represent the ownership change from FY16 to FY17

# 6. LONG-TERM LIABILITIES (CONTINUED)

				2016		
	Beginning Balance	Transfers	Additions	Reductions	Ending <u>Balance</u>	Current <u>Portion</u>
Bonds payable Add (less) deferred amounts:	\$ 80,552,428	\$ -	\$ -	\$ (2,344,392)	\$ 78,208,036	\$ 3,072,372
Premium on issuance	2,537,610			(139,961)	2,397,649	139,961
Total bonds payable — net	83,090,038		-	(2,484,353)	80,605,685	3,212,333
Capital leases payable	93,965	-	-	(39,977)	53,988	40,417
Other long-term liabilities:						
Other postemployment			1250015	(550 - 550)	0.055.055	
benefits liability	9,384,887	-	1,360,846	(779,677)	9,966,056	- -
Accrued compensated absences	1,229,314	-	778,467	(716,786)	1,290,995	857,520
Advances from federal sponsors	1,154,967	-	-	(92,219)	1,062,748	-
Payable to the Commission	1,829,629	4,392	-	(118,500)	1,715,521	127,075
Net pension liability	1,381,799	-	141,247	(390,601)	1,132,445	-
Other long-term liabilities	996,712			(804,933)	191,779	85,000
Total long-term liabilities	\$ 99,161,311	<u>\$ 4,392</u>	\$ 2,280,560	<u>\$ (5,427,046)</u>	\$ 96,019,217	\$ 4,322,345

<sup>\*</sup>Transfers represent the ownership change from FY15 to FY16

# 7. BONDS PAYABLE

Bonds payable at June 30, 2017, and 2016, are summarized as follows (in thousands):

	Interest Rates	Annual Principal Installments	2017 Principal Outstanding			
Facilities Improvement Revenue Bond	s					
2006 Series, due through 2026 Revenue Refunding Bonds	1.74% (10-year reset)	\$343 - \$611	\$	4,641	\$	5,113
2012, Series A, due through 2032	2.00 - 5.00	730 - 1,155		16,380		17,185
Revenue Refunding Bonds 2012, Series B, due through 2032	2.00 - 5.00	1,080 - 1,720		24,495		25,710
Revenue Refunding Bonds		, ,		,		ŕ
2015, Series A, due through 2045	1.75 - 5.00	580 - 1,665		29,620		30,200
Total outstanding principal				75,136		78,208
Add unamortized bond premium				2,257		2,398
Total			\$	77,393	\$	80,606
Current			\$	3,320	\$	3,212
Noncurrent				74,073		77,394
Total			\$	77,393	\$	80,606

# 7. BONDS PAYABLE (CONTINUED)

Fairmont State has issued the following revenue bonds:

- a. Facilities Improvement Revenue Bonds, 2006 Series On May 9, 2006, Fairmont State issued Facilities Improvement Bonds, 2006 Series (the 2006 Bonds) amounting to \$8,500,000. The 2006 Bonds were issued to (1) finance the costs of the design, acquisition, construction, and equipping of certain necessary improvements in the facilities of the main campus shared by Fairmont State & Pierpont, including, but not limited to, a technology wing addition/renovation and elevator/heating, ventilation, and air-conditioning (HVAC) improvements to infrastructure improvements, all of which will be owned by the Board, and (2) pay the costs of issuance of the 2006 Bonds and related costs.
- b. Revenue Refunding Bonds, 2012 Series A On June 12, 2012, Fairmont State University, in conjunction with Pierpont, issued Revenue Refunding Bonds Series A (the 2012A Bonds) amounting to \$20,165,000. The 2012A Bonds were issued to (1) currently refund in full the outstanding 2002A and 2002B Bonds and (2) pay the costs of issuance of the Series 2012A Bonds and related costs. The issuance of the 2012A Bonds resulted in a loss of \$561,866 and an economic gain of \$3,866,063.
- c. Revenue Refunding Bonds, 2012 Series B On June 12, 2012, Fairmont State, in conjunction with Pierpont, issued Revenue Refunding Bonds Series B (the 2012B Bonds) amounting to \$30,160,000. The 2012B Bonds were issued to (1) advance refund in full the outstanding 2003A and 2003B Bonds and (2) pay the costs of issuance of the Series 2012 B Bonds and related costs. The issuance of the 2012B Bonds resulted in a loss of \$1,713,791 and an economic gain of \$3,503,626.
- d. Facilities Construction Revenue Bonds, 2015 Series A On April 7, 2015, Fairmont State issued Revenue Bonds Series A (the 2015A Bonds) amounting to \$30,200,000. The 2015A Bonds were issued to (1) finance the costs of planning, designing, constructing, acquiring, and equipping new student housing facilities; (2) provide payment of capitalized interest on the Series 2015 Bonds; (3) reimburse certain previously incurred expenditures related to the 2015 Project; and (4) pay the costs of issuance of the Series 2015 Bonds and related costs.

The bond issues are special obligations of Fairmont State and are secured by and payable from certain pledge revenues held under the Bond Indenture (the Indenture). The bonds shall not be deemed to be general obligations or debts of the State within the meaning of the Constitution of the State; neither the credit nor the taxing power of the State is pledged for the payment of the bonds. The 2012 Series A and 2012 Series B Bonds are fully insured as to principal and interest by Financial Guaranty Insurance Company.

# 7. BONDS PAYABLE (CONTINUED)

The 2012 Series A and B and 2015 Series A Bonds' covenants require that the schedules of rent, charges, and fees shall at all times be adequate to produce revenues from the auxiliary facilities sufficient to pay operating expenses and, when combined with infrastructure fees (as defined in the Indenture), to make the prescribed payments into the funds and accounts created hereunder, and that such schedule or schedules of rents, charges, and fees, that shall be revised from time to time to provide for all reasonable operating expenses and leave gross revenues, when combined with other monies legally available to be used for such purposes, each year equal at least 100% of the maximum annual debt service of the 2012 Series A and B Bonds and the 2015 Series A Bonds of \$5,389,074.

For the years ended June 30, 2017 and 2016, Fairmont State and Pierpont had gross revenues that approximated 225% and 235%, respectively, of the maximum annual debt service of the 2012 Series A and B and 2015 Series A Bonds.

Future debt service requirements to maturity for the revenue bonds at June 30, 2017, are as follows:

Years Ending <u>June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ 3,180,627	\$ 2,762,281	\$ 5,942,908
2019	3,294,025	2,651,883	5,945,908
2020	3,402,571	2,545,087	5,947,658
2021	3,481,267	2,459,391	5,940,658
2022	3,595,114	2,350,752	5,945,866
2023-2027	19,677,061	9,471,734	29,148,795
2028-2032	20,980,000	5,936,256	26,916,256
2033-2037	5,780,000	2,859,350	8,639,350
2038-2042	6,930,000	1,701,563	8,631,563
2043-2045	4,815,000	365,625	5,180,625
Total	<u>\$ 75,135,665</u>	<u>\$ 33,103,922</u>	<u>\$ 108,239,587</u>

#### 8. LEASES

**Operating Leases** - Fairmont State leases office and storage spaces and various equipment. These obligations are accounted for as operating leases.

Future annual minimum lease payments on operating leases for years subsequent to June 30, 2017, are as follows:

Years Ending  June 30,	
2018	\$ 34,925
2019	33,678
2020	34,008
2021	34,338
2022	34,680
2023-2032	350,593
Total	<u>\$ 522,222</u>

Total lease expense for the years ended June 30, 2017 and 2016, was \$37,241 and \$38,398, respectively. Fairmont State does not have any noncancelable leases.

Capital Leases - Fairmont State leases equipment accounted for as capital leases.

Fairmont State entered into a lease agreement with Bank of America in September 2012 to cover the acquisition and installation costs for an alarm system for Pence and Pritchard residence halls. The lease is accounted for as a capital lease, with a total cost of \$198,522 and a net book value of \$179,662 and \$183,633 as of June 30, 2017 and 2016, respectively. Future annual minimum lease payments on capital leases for years subsequent to June 30, 2017, are as follows:

Years Ending <u>June 30,</u>	<u>Pr</u>	<u>incipal</u>	Inte	<u>erest</u>	<u>Total</u>
2018	\$	13,571	\$	31	\$ 13,602

#### 9. OTHER POSTEMPLOYMENT BENEFITS

In accordance with GASB, OPEB costs are accrued based upon invoices received from PEIA based upon actuarial determined amounts. At June 30, 2017, 2016, and 2015, the noncurrent liability related to OPEB costs was \$10,252,792, \$9,966,056, and \$9,384,887, respectively. The total OPEB expense incurred and the amount of OPEB expense that relates to retirees was \$1,088,765 and \$143,602, respectively, during 2017, or 13%. The total OPEB expense incurred and the amount of OPEB expense that relates to retirees was \$1,360,846 and \$141,319, respectively, during 2016, or 10%. The total OPEB expense incurred and the amount of OPEB expense that relates to retirees was \$1,293,411 and \$131,998, respectively, during 2015, or 10%. As of June 30, 2017, 2016, and 2015, there were 62, 67, and 73, respectively, retirees receiving these benefits. During the 2012 legislative session, the State took proactive measures to address this unfunded liability, which will take effect in future fiscal years and fully fund the liability by 2034.

#### 10. STATE SYSTEM OF HIGHER EDUCATION INDEBTEDNESS

Fairmont State is a State institution of higher education and receives a State appropriation to finance its operations. In addition, it is subject to the legislative and administrative mandates of State government. Those mandates affect all aspects of Fairmont State's operations, its tuition and fee structure, its personnel policies, and its administrative practices.

The State has chartered the Commission with the responsibility to construct or renovate, finance, and maintain various academic and other facilities of the State's universities and colleges, including certain facilities of Fairmont State. Financing for these facilities was provided through revenue bonds issued by the former Board of Regents or the former Boards of University and College Systems (the Boards). These obligations administered by the Municipal Bond Commission are the direct and total responsibility of the Commission, as successor to the former Boards.

The Municipal Bond Commission has the authority to assess each public institution of higher education for payment of debt service on these system bonds. The tuition and registration fees of the members of the former State University System are generally pledged as collateral for the Commission's bond indebtedness. Student fees collected by the institution in excess of the debt service allocation are retained by the institution for internal funding of capital projects and maintenance including payment of institution debt. Although the bonds remain as a capital obligation of the Commission, an estimate of the obligation of each institution is reported as a long-term payable by each institution and as a receivable by the Commission. During 2017 and 2016, Fairmont State reduced its debt to the Commission against the debt obligation by \$114,441 and \$114,108, respectively. The amount due to Commission at June 30, 2017 and 2016 is \$1,601,080 and \$1,715,521, respectively.

# 11. NET POSITION

Fairmont State's net position at June 30, 2017 and 2016 includes certain designated net position, as follows:

		2017	
	Net Position Before OPEB Liability	OPEB Liability	Total Net Position
Net investment in capital assets	\$ 60,919,352	\$ -	\$ 60,919,352
Restricted for — expendable:			
Loans	-	-	-
Scholarships	67,447	-	67,447
Capital projects	3,840,095	-	3,840,095
Debt service	1,665		1,665
Total restricted	3,909,207		3,909,207
Unrestricted:			
Designated for auxiliaries	7,530,263	1,081,994	6,448,269
Designated for fund managers	1,976,577	-	1,976,577
Undesignated	7,418,535	9,170,798	(1,752,263)
Total unrestricted	16,925,375	10,252,792	6,672,583
Total net position	<u>\$ 81,753,934</u>	<u>\$ 10,252,792</u>	<u>\$ 71,501,142</u>

# 11. NET POSITION (CONTINUED)

		2016	
	Net Position Before OPEB Liability	OPEB Liability	Total Net Position
Net investment in capital assets	\$ 62,083,700	<u>\$</u>	\$ 62,083,700
Restricted for — expendable:			
Loans	131,548	-	131,548
Scholarships	6,625	-	6,625
Capital projects	3,712,363	-	3,712,363
Debt service	3,812		3,812
Total restricted	3,854,348		3,854,348
Unrestricted:			
Designated for auxiliaries	9,259,125	1,054,647	8,204,478
Designated for fund managers	1,894,768	-	1,894,768
Undesignated	7,235,274	8,911,409	(1,676,135)
Total unrestricted	18,389,167	9,966,056	8,423,111
Total net position	<u>\$ 84,327,215</u>	<u>\$ 9,966,056</u>	<u>\$ 74,361,159</u>

# 12. RETIREMENT PLANS

Substantially all full-time employees of Fairmont State participate in either the West Virginia Teachers' Retirement System (STRS) or the Teachers' Insurance and Annuities Association - College Retirement Equities Fund (TIAA-CREF). Previously, upon full-time employment, all employees were required to make an irrevocable selection between the STRS and TIAA-CREF. Effective July 1, 1991, the STRS was closed to new participants. Current participants in the STRS are permitted to make a one-time election to cease their participation in that plan and commence contributions to the West Virginia Teachers' Defined Contribution Plan. Contributions to and participation in the West Virginia Teachers' Defined Contribution Plan by Fairmont State employees have not been significant to date.

Effective January 1, 2003, higher education employees enrolled in the basic 401(a) retirement plan with TIAA-CREF have an option to switch to the Educators Money 401(a) basic retirement plan (Educators Money). New hires have the choice of either plan.

#### **DEFINED BENEFIT PENSION PLAN**

Some employees of Fairmont State are enrolled in a defined benefit pension plan, the STRS plan, which is administered by the CPRB.

As related to the implementation of GASB 68, following are Fairmont State's net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, revenues, and the pension expense and expenditures for the fiscal years ended June 30, 2017 and 2016:

STRS	2017		2016
Net pension liability	\$	989,102	\$ 1,132,445
Deferred outflows of resources		219,262	93,303
Deferred inflows of resources		499,293	357,582
Revenues		167,233	183,361
Pension expense		138,720	189,742
Contributions made by Fairmont State		89,684	93,303

#### Plan Description

STRS is a multiple employer defined benefit cost-sharing public employee retirement system providing retirement benefits as well as death and disability benefits. It covers all full-time employees of the 55 county public school systems in the State of West Virginia (the State) and certain personnel of the 13 State-supported institutions of higher education, State Department of Education, and the Higher Education Policy Commission hired prior to July 1, 1991. Employees of the State-supported institutions of higher education and the Higher Education Policy Commission hired after June 30, 1991 are required to participate in the Higher Education Retirement System. STRS closed membership to new hires effective July 1, 1991.

STRS is considered a component unit of the State of West Virginia for financial reporting purposes, and, as such, its financial report is also included in the State of West Virginia's Comprehensive Annual Financial Report. STRS issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for the plan. A copy of the report may be obtained from the STRS website at https://www.wvretirement.com/Publications.html#CAFR.

# Benefits Provided

STRS provides retirement, death, and disability benefits. A member is eligible for normal retirement at age 60 with five years of service, age 55 with 30 years of service, or any age with 35 years of service. A member may retire with 30 years of credited service at any age with the pension reduced actuarially if the member retires before age 55. Terminated members with at least five but less than 20 years of credited service who do not withdraw their accumulated contributions are entitled to a deferred retirement commencing at age 62. Retirement benefits are equivalent to 2% of average annual salary multiplied by years of service. Average salary is the average of the five highest fiscal years of earnings during the last 15 fiscal years of earnings. Chapter 18, Article 7A of the West Virginia State Code assigns the authority to establish and amend the provisions of the plan, including contribution rates, to the State Legislature.

# **Contributions**

The funding objective of the CPRB pension trust funds is to meet long-term benefit requirements through contributions, which remain relatively level as a percent of member payroll over time, and through investment earnings. Contribution requirements are set by the CPRB. A member who withdraws from service for any cause other than death or retirement may request that the accumulated employee contributions plus interest be refunded.

**Member Contributions**: STRS funding policy provides for member contributions based on 6% of members' gross salary. Contributions as a percentage of payroll for members and employers are established by State law and are not actuarially-determined.

**Employer Contributions**: Employers make the following contributions:

The State (including institutions of higher education) contributes:

- 15% of gross salary of their State-employed members hired prior to July 1, 1991;
- 15% of School Aid Formula (SAF) covered payroll of county-employed members for entities other than institutions of higher education;
- 7.5% of SAF covered payroll of members of the Teachers' Defined Contribution Retirement System for entities other than institutions of higher education;
- a certain percentage of fire insurance premiums paid by State residents; and
- under WV State code section 18-9-A-6a, beginning in fiscal year 1996, an amount determined by the State Actuary as being needed to eliminate the STRS unfunded liability within 40 years of June 30, 1994. As of June 30, 2017 and 2016, Fairmont State's proportionate share attributable to this special funding subsidy was \$167,233 and \$183,361, respectively.

Fairmont State's contributions to STRS for the years ended June 30, 2017, 2016, and 2015, were \$89,684, \$93,303, and \$148,605, respectively.

#### **Assumptions**

The total pension liabilities for financial reporting purposes were determined by actuarial valuations as of July 1, 2015 and 2014 and rolled forward to June 30, 2016 and 2015, respectively. The following actuarial assumptions were used and applied to all periods included in the measurement:

- Actuarial cost method: Entry age normal cost with level percentage of payroll.
- Asset valuation method: Investments are reported at fair (market) value.
- Amortization method and period: Level dollar, fixed period over 40 years, from July 1, 1994 through fiscal year 2034.
- Investment rate of return: 7.50%, net of pension plan administrative and investment expenses.
- Projected salary increases: Teachers 3.00-6.00% and non-teachers 3.00-6.50%, based on age.
- Inflation rate: 3.0%.
- Discount rate: 7.5%.
- Mortality rates based on RP-2000 Mortality Tables.
- Withdrawal rates: Teachers 1.2-35% and non-teachers 1.4-24.75%.
- Disability rates: 0-0.704%.
- Retirement age: An age-related assumption is used for participants not yet receiving payments.
- Retirement rates: 0-100%.
- Ad hoc cost-of-living increases in pensions are periodically granted by the Legislature. However, the retirement system makes no automatic provision for such increases.

Experience studies are performed at least once in every five-year period. The most recent experience study covered the period from July 1, 2010 to June 30, 2015. These assumptions will remain in effect for valuation purposes until such time as the CPRB adopts revised assumptions.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of the long-term arithmetic real rates of return for each major asset class included in STRS' target asset allocation as of June 30, 2016, are summarized below.

Asset Class	Long-term Expected Real Rate of Return	Target Allocation
Domestic equity	7.0%	27.5%
International equity	7.7%	27.5%
Core fixed income	2.7%	7.5%
High-yield fixed income	5.5%	7.5%
Real estate	7.0%	10.0%
Private equity	9.4%	10.0%
Hedge funds	4.7%	10.0%

**Discount rate**. The discount rate used to measure the total STRS pension liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that State contributions will continue to follow the current funding policy. Based on those assumptions, STRS' fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on STRS' investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the net pension liability to changes in the discount rate. The following presents Fairmont State's proportionate share of the STRS net pension liability as of June 30, 2017 calculated using the discount rate of 7.50%, as well as what Fairmont State's STRS net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.50%) or one percentage point higher (8.50%) than the current rate.

	1% Decrease (6.50%)	Current Discount Rate (7.50%)	1% Increase (8.50%)
Net pension liability	\$ 1,251,312	\$ 989,102	\$ 764,997

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

The June 30, 2017 STRS net pension liability was measured as of June 30, 2016, and the total pension liability was determined by an actuarial valuation as of June 30, 2015, rolled forward to the measurement date of June 30, 2016. The June 30, 2016 STRS net pension liability was measured as of June 30, 2015, and the total pension liability was determined by an actuarial valuation as of June 30, 2014, rolled forward to the measurement date of June 30, 2015.

At June 30, 2017, Fairmont State's proportionate share of the STRS net pension liability was \$2,873,077. Of this amount, Fairmont State recognized \$989,102 as its proportionate share on the statement of net position. The remainder of \$1,883,975 denotes Fairmont State's proportionate share of net pension liability attributable to the special funding.

At June 30, 2016, Fairmont State's proportionate share of the STRS net pension liability was \$3,716,422. Of this amount, Fairmont State recognized \$1,132,445 as its proportionate share on the statement of net position. The remainder \$2,583,977 denotes Fairmont State's proportionate share of net pension liability attributable to the special funding.

The allocation percentage assigned to each participating employer and non-employer contributing entity is based on its proportionate share of employer and non-employer contributions to STRS for each of the fiscal years ended June 30, 2016 and 2015. Employer contributions are recognized when due. At the June 30, 2016 measurement date, Fairmont State's proportion was 0.024067%, a decrease of 0.008613% from its proportion of 0.032680% calculated as of June 30, 2015.

For the year ended June 30, 2017, Fairmont State recognized STRS pension expense of \$138,720. Of this amount, \$(28,513) was recognized as Fairmont State's proportionate share of the STRS expense and \$167,233 as the amount of pension expense attributable to special funding from a non-employer contributing entity. Fairmont State also recognized revenue of \$167,233 for support provided by the State.

For the year ended June 30, 2016, Fairmont State recognized STRS pension expense of \$189,742. Of this amount, \$6,381 was recognized as Fairmont State's proportionate share of the STRS expense and \$183,361 as the amount of pension expense attributable to special funding from a non-employer contributing entity. Fairmont State also recognized revenue of \$183,361 for support provided by the State.

At June 30, 2017 and 2016, deferred outflows of resources and deferred inflows of resources related to the STRS pension are as follows.

June 30, 2017		red Outflows Resources		ed Inflows of esources
Differences between expected and actual experience	\$	9,055	\$	5,777
Changes in proportion and difference between employer contributions and proportionate				
share of contributions		-		493,516
Net difference between projected and actual		91 209		
investment earnings Changes in assumptions		81,398 39,125		-
Contributions after the measurement date		89,684		<u>-</u>
		<u> </u>		
Total	\$	219,262	\$	499,293
June 30, 2016		red Outflows Resources		ed Inflows of esources
Differences between expected and eatuel				
Differences between expected and actual experience	\$	_	\$	9,805
Changes in proportion and difference between employer contributions and proportionate	Ψ		Ψ	7,003
share of contributions		_		299,981
Net difference between projected and actual				
investment earnings		-		47,796
Contributions after the measurement date		93,303		<u>-</u>
Total	\$	93,303	\$	357,582

Fairmont State will recognize the \$89,684 reported as deferred outflows of resources resulting from pension contributions after the measurement date as a reduction of the STRS net pension liability in the year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in STRS pension expense as follows:

Fiscal Year Ended June 30,	Ar	nortization
2018	\$	(106,802)
2019		(106,803)
2020		(63,740)
2021		(50,365)
2022		(42,005)
	\$	(369,715)

#### Payables to the Pension Plan

Fairmont State did not report any amounts payable for normal contributions to the STRS as of June 30, 2017 and 2016.

#### **DEFINED CONTRIBUTION BENEFIT PLANS**

The TIAA-CREF and Educators Money are defined contribution benefit plans in which benefits are based solely upon amounts contributed, plus investment earnings. Employees who elect to participate in these plans are required to make a contribution equal to 6% of total annual compensation for the years ended June 30, 2017, 2016, and 2015. Fairmont State matches the employees' 6% contribution. Contributions are immediately and fully vested. In addition, employees may elect to make additional contributions to TIAA-CREF and Educators Money, which are not matched by Fairmont State.

Total contributions to the TIAA-CREF for the years ended June 30, 2017, 2016, and 2015, were \$2,599,184, \$2,533,362, and \$2,584,270, respectively, which consisted of equal contributions from Fairmont State and covered employees of \$1,299,592, \$1,266,681, and \$1,292,135, respectively.

Total contributions to Educators Money for the years ended June 30, 2017, 2016, and 2015, were \$138,924, \$131,098, and \$135,540, respectively, which consisted of equal contributions from Fairmont State and covered employees of \$69,462, \$65,549, and \$67,770, respectively.

Fairmont State's total payroll for the year ended June 30, 2017, was \$26,299,624, and total covered employees' salaries in the Educators Money, STRS, and TIAA-CREF were \$1,157,700, \$597,892, and \$21,659,865, respectively.

Fairmont State's total payroll for the year ended June 30, 2016, was \$26,431,773, and total covered employees' salaries in the Educators Money, STRS, and TIAA-CREF were \$1,092,481, \$622,017, and \$21,114,075, respectively.

Fairmont State's total payroll for the year ended June 30, 2015, was \$27,136,542, and total covered employees' salaries in the Educators Money, STRS, and TIAA-CREF were \$1,129,495, \$998,972, and \$21,532,219, respectively.

# 13. EARLY RETIREMENT INCENTIVE PLAN

Fairmont State's BOG approved an Early Retirement Incentive Plan, made effective in August 2014 for those employees who elected to participate. Eligible faculty and staff members elected to participate in the plan during a specified period of time. In total, 22 Fairmont State faculty and staff members elected to participate and began the severance period on August 17, 2014. The severance dates extend to July 1, 2016 for a limited number of employees. Employees with 25 years of benefit-eligible service and any combination of age, for a total of 85 years or greater, qualified for 100% of their current base salary to be paid over a two-year period. Qualifying faculty and staff members with 15 to 24 years of benefiteligible service qualify for a pro-rated amount of their current base salary to be paid over a two-year period. During fiscal years 2017 and 2016, Fairmont State paid benefits of the plan in the amounts of \$439,877 and \$583,969, respectively. Fairmont State's liability to employees who elected to participate in the plan is \$123,218 and \$563,095 at June 30, 2017 and 2016, respectively. The current portion payable in fiscal year 2018 is \$120,291. The noncurrent portion estimated to be paid in fiscal year 2019 is \$2,927. In addition to the payments to participants in the plan, Fairmont State accrued a liability to the CPRB for costs associated with the plan in the amount of \$343,111, which were paid during fiscal year 2016. Fairmont State intends to use estimated budget savings to offset the cost of the plan and estimates that realized savings to cover the cost of the plan will be achieved by June 30, 2019.

# 14. FAIRMONT STATE FOUNDATION, INC.

The Fairmont State Foundation, Inc. (the Foundation) is a separate nonprofit organization incorporated in the State whose purpose is to benefit the work and services of Fairmont State and Pierpont and their affiliated nonprofit organizations. The Foundation has a board of directors authorized to have 40 members selected by its Board members. At present, there are 26 members, including the President of Fairmont State as a nonvoting ex-officio member. In carrying out its responsibilities, the board of directors of the Foundation employs management, forms policy, and maintains fiscal accountability over funds administered by the Foundation. The economic resources of the Foundation do not entirely benefit Fairmont State. Since Pierpont was part of Fairmont State for many years, the Foundation has obtained resources designated for Pierpont's programs and/or students. The Foundation currently supports both Fairmont State and Pierpont, and there is no specific allocation plan at this time. Fairmont State's endowments are under the control and management of the Foundation. Accordingly, the financial statements of the Foundation are not included in the accompanying financial statements because it is not entirely or almost entirely for the benefit of Fairmont State.

The Foundation's assets totaled \$29,098,678 and \$24,126,579 at June 30, 2017 and 2016, with net position of \$29,061,200 and \$24,059,529, respectively. Gifts, grants, and bequests to the Foundation totaled \$4,565,734 and \$2,673,509 in fiscal years 2017 and 2016, respectively.

Total funds expended by the Foundation in support of Fairmont State activities totaled \$1,869,434 and \$1,781,150 during 2017 and 2016, respectively.

#### 15. AFFILIATED ORGANIZATION

Fairmont State has a separately incorporated affiliated organization, the Fairmont State Alumni Association. Oversight responsibility for this entity rests with an independent board and management not otherwise affiliated with Fairmont State. Accordingly, the financial statements of this organization are not included in Fairmont State's accompanying financial statements under the blended component unit requirements. It is not included in Fairmont State's accompanying financial statements under the discretely presented component unit requirements as (1) it is not material, and (2) it has dual-purposes (i.e. not entirely or almost entirely for the benefit of Fairmont State).

# 16. RELATED-PARTY TRANSACTIONS

Fairmont State and Pierpont enter into an annual contractual agreement to establish the contractual services that will be provided by both institutions. These contract services are referred to as chargeback services and occur from each institution to the other. The definition of a chargeback service is a service provided from teaching, administrative, academic support, student services, and physical plant support areas of Fairmont State to Pierpont or vice versa. Chargeback services costs range from teaching services to everyday upkeep of the facilities. The chargeback agreement also provides for the transfer of auxiliary, capital, and student activity fee revenues from the institution in which the student is enrolled to the fund from which the operating, capital, and debt service expenditures will be paid. These transfers are primarily pledged revenues to bond funds and are required by bond covenants. A contractual agreement may be negotiated for services to be provided until the governing boards of both institutions mutually agree to end the contract agreement. Currently, a chargeback agreement for fiscal year 2017 has been negotiated and approved by the Boards of Governors of both Fairmont State and Pierpont. Additional information regarding these transactions may be found in the Component Parts Financial Data section of the Note to Schedules.

Fiscal years 2017 and 2016 transactions associated with the chargeback agreement are as follows:

	<u>2017</u>	<u>2016</u>		
Revenues:				
Student activity support revenue	\$ 68,676	\$	57,386	
Auxiliary support service revenue	576,862		671,754	
Faculty services revenue	248,234		409,893	
Operating costs revenue	1,624,082		1,681,195	
Support services revenue	1,905,764		1,815,814	
E&G capital and debt service support revenue	608,427		619,008	
Expenses:				
Assessment for faculty services	293,445		520,245	
Assessment for operating costs	64,291		83,636	
Assessment for support services	185,530		209,769	
Assessment for E&G capital and debt service costs	703,356		686,627	

Fairmont State does not show any expense for auxiliary support services due to its ownership of the auxiliaries.

#### 17. SEPARATION OF ASSETS AND LIABILITIES AGREEMENT

House Bill 3215, effective July 1, 2008, provided for a separate governing board for Pierpont. This new legislation defines a statewide network of independently-accredited community and technical colleges and required the newly established Pierpont Board of Governors and Fairmont State Board of Governors to jointly agree on a division of assets and liabilities. This agreement was executed on December 15, 2009, and was effective retroactively to July 1, 2009. The legislation requires a separate financial statement audit for Pierpont effective for fiscal year 2010 and all years thereafter.

The Board of Governors of Fairmont State University and the Board of Governors of Pierpont Community & Technical College recognize the historical association between the two institutions and the benefit of collaboration to the students. The preamble to the Separation of Assets and Liabilities Agreement that supports these statements reads as follows:

"The Board of Governors of Fairmont State University (BOG-FSU) and the Board of Governors of Pierpont Community and Technical College (BOG-PCTC) jointly endeavor to separate assets and liabilities in accordance with the provisions of HB3215, 2008. Despite the legal separation of the two institutions, the BOG-FSU and the BOG-PCTC wish to maintain the collaborative and cooperative spirit that has characterized the historical relationship between the University and the College.

The BOG-FSU and the BOG-PCTC recognize the historical association between the two institutions. The institution that is today Pierpont Community and Technical College grew from and was sponsored by Fairmont State University. Both institutions have been and, for the foreseeable future, will be colocated on a single campus in Fairmont, West Virginia. Both institutions have proportionally coordinated, shared, and paid for instructional services, course schedules, facilities, information systems, admissions processes, auxiliary functions, housing, debt service, development and advancement services, student activities and programs, and all the other resources necessary to deliver a high-quality postsecondary education experience.

Students have benefited and will continue to benefit from the relationship between Fairmont State University (FSU) and Pierpont Community and Technical College (PCTC). Those benefits include a wider range of instructional programs than would be available through an individual institution's offerings; a lower cost of attendance realized from shared institutional infrastructure and reduced duplication of facilities, personnel, and services; and a more diverse mix of student backgrounds, interests, experiences, abilities, and ambitions.

Although the BOG-FSU and the BOG-PCTC recognize the necessity of separation of assets and liabilities, both pledge themselves to continuing, fostering, and promoting collaborative and cooperative relationships between the two institutions. Such relations respect the historical association that has existed between FSU and PCTC. Such relations are to the benefit and best interest of the students at both institutions. Such relations recognize the proportional participation in institutional operations. Such relations recognize that the two institutions have been, are, and will be co-located on one site. Such relations demonstrate responsible stewardship of public resources by achieving efficiencies and synergies that would otherwise not be possible. Therefore, the Board of Governors of Fairmont State University and the Board of Governors of Pierpont Community and Technical College incorporate into their agreement to separate assets and liabilities this pledge of perpetual cooperation and collaboration."

With both Fairmont State and Pierpont Boards of Governors promoting collaboration, the Separation of Assets and Liabilities Agreement was executed to comply with the guidelines established through West Virginia Legislation as stated in the agreement as follows:

"WHEREAS, West Virginia Code - §18B-2A-7a(e)(2008 supp.) states "For purposes of generating audited financial statements for inclusion in the higher education fund and state single audits, the division of all assets and liabilities shall be effective retroactively to the first day of July, two thousand nine."

and

# WHEREAS, West Virginia Code — §18B-2A-7a(2008 supp.) states as follows:

- "(g) Each former sponsoring institution and community and technical college shall enter into a comprehensive agreement to address the division of assets and liabilities and the allocation of revenues and expenditures between former sponsoring institutions and newly independent community and technical colleges.
- (h) Absent manifest injustice as determined jointly by the Council and Commission, the following general principles apply to the division of assets and liabilities and allocation of revenues and expenditures between former sponsoring institutions and the newly independent community and technical colleges:
- (1) For accounting purposes, the institution that assumes responsibility for any asset also shall assume responsibility for any associated liabilities.
- (2) Although one institution may assume responsibility for an asset and associated liabilities for accounting purposes, both institutions shall agree on their respective responsibilities for reducing and ultimately eliminating the liability over time if the asset was originally acquired and/or is being used for the benefit of both institutions.
  - (A) Any agreement to allocate system and institutional educational and general and auxiliary debt service payments shall be consistent with the provisions of all applicable bond covenants.
  - (B) Absent a controlling bond covenant or other agreement, debt service payments associated with bond indebtedness presumptively shall be allocated based on the relative full-time equivalent student enrollment of the two institutions either as a whole or on the campus where the asset is located and may be adjusted annually to reflect enrollment changes at the two institutions.
- (3) The institutions shall agree to allocate educational and auxiliary capital fees in excess of those needed to cover bonded indebtedness to ensure that assets of both institutions are maintained in proper repair and that the institutions assume responsibility for a reasonable share of the total costs of maintaining the facilities.
- (4) The institutions shall develop a plan that ensures the financial stability of auxiliary enterprises, including but not limited to, student housing, student centers, dining services, parking, and athletics through fiscal year two thousand twelve.

- (A) If community and technical college students pay a mandatory athletics fee for the benefit of a sponsoring institution, but receive no direct benefit from that fee, the community and technical college may phase out that fee over a five-year period.
- (B) If certain community and technical college students were required to live in institution housing consistent with rules or policies in effect on the effective date of this section, the former sponsoring institution may continue to require these students to live in institution housing for at least one year."

The Agreement also provides specific language in relation to outstanding bond indebtedness.

On June 12, 2012, Fairmont State, in conjunction with Pierpont, issued Revenue Refunding Bonds, Series 2012A in the principal amount of \$20,165,000 and Revenue Refunding Bonds, Series 2012B in the principal amount of \$30,160,000. Pierpont Board of Governors signed the Bond Indenture to evidence its agreement to certain covenants contained in the Indenture, which are applicable to Pierpont and to the pledge of fees imposed by it. The Official Statement for the bonds states "Pierpont is obligated to pay a portion of the debt service on the Series 2012 Bonds pursuant to a Separation of Assets and Liabilities Agreement, dated December 15, 2009, by and between the Issuer and Pierpont."

The Official Statement provides information to further explain the Separation of Assets Agreement and the application of it to all existing and future bond covenants.

Therefore, the Agreement pertains to the following current outstanding bond indebtedness:

- (A) Revenue Refunding Bonds 2012, Series A and Revenue Refunding Bonds 2012, Series B On June 12, 2012, Fairmont State, in conjunction with Pierpont, issued Revenue Refunding Bonds Series A and Revenue Refunding Bonds Series B (the 2012 Bonds) amounting to \$20,165,000 and \$30,160,000, respectively. The 2012A Bonds were issued to (1) currently refund in full the outstanding 2002A and 2002B Bonds, and (2) pay the costs of issuance of the Series 2012A Bonds and related costs. The 2012 Bonds were issued to (1) advance refund in full the outstanding 2003A and 2003B Bonds, and (2) pay the costs of issuance of the Series 2012B Bonds and related costs.
- (B) Fairmont State Board of Governors Subordinate Facilities Improvement Revenue Bonds, Series 2006 (the Series 2006 Bonds; the Series 2002A Bonds, the Series 2002B Bonds, the Series 2003A Bonds, the Series 2003B Bonds, and the Series 2006 Bonds are hereinafter referred to together as the Bonds), issued in the principal amount of \$8,500,000 pursuant to a bond authorizing resolution adopted on May 3, 2006 (as supplemented and amended, the 2006 Resolution; the 2002A Indenture, the 2002B Indenture, the 2003A Indenture, the 2003B Indenture, and the 2006 Resolution, together with the other documents authorizing, securing or otherwise relating to the Bonds, are hereinafter referred to together as the Bond Documents), and currently outstanding in the principal amount of \$4,640,667 and \$5,113,038 updated as of June 30, 2017 and 2016, respectively.

The agreement further states the following with regard to bond indebtedness:

"WHEREAS, in addition to the statutory requirements described above, the Bond Documents define the College or University to include any successor thereto and, as such, bind both FSU and PCTC, and both FSU and PCTC have copies of the Bond Documents.

and

**WHEREAS**, the Bond Documents set forth controlling bond covenants and require pledged revenues, and the intent of this document is to adhere to all existing and future bond covenants."

The Boards of Governors of Fairmont State and Pierpont agreed to the following terms for Separation of Assets and Liabilities to comply with the above stated West Virginia State Code and bond covenants:

"Education and General Equipment Assets:

1. Equipment assets regardless of whether they are charged back, whether they be presently owned or purchased in the future by either the FSU or the PCTC will be owned by the institution that the equipment was intended for and reflected on the appropriate institution's equipment schedule.

Education and General Buildings and Infrastructure:

- 1. All capital and infrastructure fees assessed to both FSU and PCTC students for the purpose of paying E&G building and infrastructure bonds, and provide for repair and renovation of same, continue to be collected under the terms outlined in the bond covenants.
- 2. All E&G Capital Fee Revenue and Infrastructure Capital Fee Revenue in excess of bond payments will be used for repair and renovation projects. When sufficient E&G and Infrastructure Capital excess revenues are available to bond for additional new capital project improvements, the E&G, and Infrastructure Capital Fees will be utilized and/or retained for that specific purpose. Both the FSU and the PCTC assume a shared responsibility proportionate to the full-time equivalent (FTE) enrollment of each institution for the total cost of maintaining the facilities.
- 3. Joint ownership of the E&G and Infrastructure Capital Assets and Liabilities shall be reflected on each Institution's Financial Statements at the end of each year. The percentage of ownership of assets and liabilities will be assigned and based on the average fall term census date credit hour enrollments (FTE) over the most recent ten (10) years.
- 4. All land assets will be owned by FSU and land deeds will stay in the name of FSU Board of Governors.
- 5. Should either institution, after paying off all E&G and Auxiliary bond debt, upon proper acknowledgement of its ongoing obligations under existing bond covenants, decide to build and move its own campus, that institution agrees to sell its ownership rights to the E&G building assets to the other institution at an agreed upon price.
- 6. All new capital projects that are provided to FSU and PCTC through state appropriations, bonding and/or student capital fee initiatives, that add to the joint ownership of assets and liabilities on a shared campus, will be assigned proportionately based on the average fall term census date credit hour enrollments (FTE) over the most recent ten (10) years. Any capital project designated to only FSU or only to PCTC and not located on a shared campus will be added to the assets and liabilities of the institution to which the capital project is specified.

Auxiliary Enterprises:

- 1. Assets and related liabilities of the Auxiliary Enterprises (Athletics, Bookstore, Conference Center, Convenience Store, Copy Center, Facilities [Parking & Security], Housing, and Recreation Center) are owned by FSU and all students of both FSU and PCTC who attend class on the main campus and/or pay user fees will have access to these facilities and activities.
- 2. All auxiliary-related student fees approved by the FSU BOG and the PCTC BOG and the Higher Education Policy Commission and the Community and Technical College Council, for the operation, debt service, and repair and maintenance of auxiliary enterprise facilities will be dedicated and provided to those specific Auxiliary Funds for appropriate indicated purposes. All Auxiliary net revenues annually are designated to support future costs of the auxiliary enterprise fund(s) and are managed by FSU for the benefit of each auxiliary enterprise.
- 3. Auxiliary Enterprise Bond Covenant obligations of FSU and PCTC will be met by continuing to honor the requirements stipulated in those covenants, and both FSU and PCTC students will be required to pay the fees stipulated in all Bond Document covenants.
- 4. FSU is responsible for managing the operation of the Auxiliary Enterprises, and maintaining the Auxiliary facilities in good repair.
- 5. All capital projects for the Auxiliary Enterprises will be approved by the FSU BOG.
- 6. Scholarship dollars provided from the non-athletic auxiliary enterprise funds will be allocated proportionately to FSU and PCTC students based on the percentage (%) of student fee contributions made to these funds from the respective FSU and PCTC students.

The agreement further specifies the methodology for the assignment of bond debt as follows:

"The Bond Debt assigned to each institution's balance sheet for E&G facilities is allocated based on the average of the past ten (10) years of credit hour enrollments. This average allocated 65.66% of the debt to FSU and 34.34% to the PCTC as of July 1, 2009. The assignment of debt for the Auxiliary facilities will be with the FSU since the FSU will own the assets. However, the PCTC students will continue to pay all Auxiliary fees based on the requirements of those bonds. The allocation of Bond Debt by this Agreement does not affect the obligation of both FSU and PCTC to the bondholders to pay the principal of and interest on the Bonds as the same come due."

As of June 30, 2017, the average allocated 67.16% of the debt to Fairmont State and 32.84% of the debt to Pierpont. As of June 30, 2016, the average allocated 66.63% of the debt to Fairmont State and 33.37% of the debt to Pierpont.

The Series 2012A and Series 2012B continuing disclosure agreement provides for disclosure of annual financial information to the Trustee and bond-rating agencies. This information includes the audited financial statements of Fairmont State and the audited financial statements of Pierpont. The Series 2015A Bonds also require continuing disclosure; however, they were issued by Fairmont State, and fees imposed by Pierpont do not secure the 2015A Bonds.

The financial statements have been prepared to comply with the Separation of Assets and Liabilities Agreement.

# 18. CONTINGENCIES

The nature of the educational industry is such that, from time to time, claims will be presented against Fairmont State on account of alleged negligence, acts of discrimination, breach of contract, or disagreements arising from the interpretation of laws or regulations. While some of these claims may be for substantial amounts, they are not unusual in the ordinary course of providing educational services in a higher education system. In the opinion of management, all known claims are covered by insurance or are such that an award against Fairmont State would not seriously affect the financial position of Fairmont State.

Under the terms of federal grants, periodic audits are required, and certain costs may be questioned as not being appropriate expenditures under the terms of the grants. Such audits could lead to reimbursement to the grantor agencies. Fairmont State's management believes disallowances, if any, will not have a significant financial impact on Fairmont State's financial position.

The Internal Revenue Code of 1986 establishes rules and regulations for arbitrage rebates. There are no arbitrage rebate liabilities that have been recorded in the financial statements as of June 30, 2017 and 2016, respectively.

Fairmont State owns various buildings that are known to contain asbestos. Fairmont State is not required by federal, state, or local laws to remove the asbestos from its buildings. Fairmont State is required by federal environmental, health, and safety regulations to manage the presence of asbestos in its buildings in a safe condition. Fairmont State addresses its responsibility to manage the presence of asbestos in its buildings on a case-by-case basis. Significant problems of dangerous asbestos conditions are abated as the conditions become known. Fairmont State also addresses the presence of asbestos as building renovation or demolition projects are undertaken and through asbestos operation and maintenance programs directed at containing, managing, or operating with the asbestos in a safe condition.

# 19. SERVICE CONCESSION AGREEMENTS

Fairmont State has adopted GASB Statement No. 60. Fairmont State has identified two contracts for services that meet the four criteria of a Service Concession Agreement (SCA). An SCA is defined as a contract between a government and an operator, another government, or a private entity, in which the operator provides services, the operator collects and is compensated by fees from third parties, the government still has control over the services provided, and the government retains ownership of the assets at the end of the contract. The contracts are with Aladdin Food Management Services, LLC (Aladdin) and Follett Higher Education Group (Follett). The management of Fairmont State entered into these agreements to improve the quality of the services to students while increasing the revenues from these operations to support the Falcon Center operating budget.

#### 19. SERVICE CONCESSION AGREEMENTS (CONTINUED)

In the agreement with Aladdin that was effective on July 1, 2008, Fairmont State granted to Aladdin the exclusive right to provide food products and nonalcoholic beverages at its food service facilities. Aladdin provides food service in the Falcon Center, Nickel Snack Bar, Conference Center, Coffee Shop, Cafeteria, concessions, soda, snack, and food vending at mutually agreed-upon locations for Fairmont State. Aladdin operates the food service operation under a contract fee agreement. Aladdin is paid a fixed administrative fee that increases 5% per year. Aladdin provides vendor contract revenues to Fairmont State based on contractual agreement. The vendor contract revenue from Aladdin in fiscal years 2017 and 2016 were \$1,060,907 and \$1,026,280, respectively. Aladdin also provides \$75,000 annually to Fairmont State and Pierpont during the term of the agreement for student scholarships. The scholarships are split between Fairmont and Pierpont based on FTE.

The bookstore operating agreement was entered into on April 14, 2011 between Fairmont State and Follett. The agreement is for Follett to operate a bookstore for Fairmont State. The contract is for a period of 10 years and may be renewed if both parties agree. Fairmont State will cover the cost of store remodeling as required by Follett in order to properly operate and prepare store premises for business up to \$50,000 over the term of the agreement. Follett pays commission to Fairmont State based on the contractual agreement. Follett provided vendor contract revenues to Fairmont State in fiscal year 2017 and 2016 in the amount of \$258,942 and \$263,273, respectively. In addition to the commission, Follett pays rent of \$60,000 per year in monthly installments for rental of the space in the Falcon Center. Follett also provides \$15,000 annually to Fairmont State and Pierpont during the term of the agreement for student scholarships. The scholarships are split between Fairmont and Pierpont based on FTE.

#### 20. SEGMENT INFORMATION

Under the auspices of the State and the Board of Governors of Fairmont State (formerly Fairmont State College), Fairmont State issued revenue bonds to finance certain of their auxiliary enterprise and facilities improvement activities. Investors in the auxiliary bonds rely solely on the revenues generated by the activities of the auxiliaries for repayment. The Board of Governors of Fairmont State recognizes that it is bound by all bond covenants and is legally obligated for the bond debt payments. The facilities improvement bonds are special obligations of Fairmont State and payable from system fees held under the Indenture.

The Separation of Assets and Liabilities Agreement between the Boards of Governors of Fairmont State and Pierpont binds both Fairmont State and Pierpont to the debt obligation and is stated as:

"WHEREAS, in addition to the statutory requirements described above, the Bond Documents define the College or University to include any successor thereto and, as such, bind both FSU & PCTC, and both FSU & PCTC have copies of the Bond Documents."

#### **20. SEGMENT INFORMATION (CONTINUED)**

Descriptive information for each of Fairmont State's segments is shown below:

a. Revenue Refunding Bonds 2012, Series A and Revenue Refunding Bonds 2012, Series B

On June 12, 2012, Fairmont State, in conjunction with Pierpont, issued Revenue Refunding Bonds Series A and Revenue Refunding Bonds Series B (the 2012 Bonds) amounting to \$20,165,000 and \$30,160,000, respectively. The 2012A Bonds were issued to (1) currently refund in full the outstanding 2002A and 2002B Bonds and (2) pay the costs of issuance of the Series 2012A Bonds and related costs. The 2012B Bonds were issued to (1) advance refund in full the outstanding 2003A and 2003B Bonds and (2) pay the costs of issuance of the Series 2012B Bonds and related costs.

The 2012A Bonds outstanding consist of \$9,915,000 serial bonds with varying interest rates from 2% to 5%, which mature serially through June 1, 2027, and term bonds as follows:

Principal	Maturity	Interest
Amount	Date	Rate
\$ 2,430,000	June 1, 2029	3.600%
\$ 4,035,000	June 1, 2032	3.450%

The 2012B Bonds outstanding consist of \$14,845,000 serial bonds with varying interest rates from 2% to 5%, which mature serially through June 1, 2027, and term bonds as follows:

Principal Amount	Maturity Date	Interest Rate
\$ 1,000,000	June 1, 2032	3.450%
\$ 8,650,000	June 1, 2032	4.080%

Fairmont State and Pierpont have fixed, and will maintain, just and equitable rules, regulations, rents, charges, and fees for the use and occupancy of apartments, housing and parking facilities, and the student activities center. Fairmont State and Pierpont must fix rents, charges, and fees to produce revenues from these sufficient to pay operating expenses and to make the prescribed payments into the funds and accounts created under the Indenture, and such schedule of rents, charges, and fees shall be revised from time to time to provide for all reasonable operating expenses and provide gross operating revenues equal to at least 100% of maximum annual debt service for the 2012 Bonds and the 2015 Bonds combined. For the years ended June 30, 2017 and 2016, Fairmont State and Pierpont had gross revenues, as defined by the Indenture, that approximated 225% and 235% of the maximum annual debt service, respectively.

#### b. Board of Governors of Fairmont State, Facilities Improvement Revenue Bonds, 2006 Series

On May 9, 2006, Fairmont State issued Facilities Improvement Revenue Bonds (the 2006 Bonds) amounting to \$8,500,000. The 2006 Bonds were issued to (1) finance the design, acquisition, construction, and equipping of certain necessary improvements in the facilities of the main campus, including, but not limited to, a technology wing addition/renovation and elevator/HVAC improvements to infrastructure improvements, all of which will be owned by the Boards, and (2) pay the costs of issuance of the 2006 Bonds and related costs.

# **20. SEGMENT INFORMATION (CONTINUED)**

The 2006 Bonds outstanding are \$4,640,667 at June 30, 2017. The 2006 Bonds incurred interest at the rate of 4.18% until (but not including) May 1, 2016. On May 1, 2016, the interest rate on the 2006 Bonds automatically adjusted to the reset rate of 1.74% and shall bear the reset rate from May 1, 2016 to maturity.

c. Board of Governors of Fairmont State, Facilities Construction Revenue Bonds, 2015A Series

On April 7, 2015, Fairmont State issued Facilities Construction Revenue Bonds Series A (the 2015A Bonds) amounting to \$30,200,000. The 2015A Bonds were issued to (1) finance the costs of planning, designing, constructing, acquiring, and equipping new student housing facilities; (2) provide payment of capitalized interest on the Series 2015 Bonds; (3) reimburse certain previously incurred expenditures related to the 2017 Project; and (4) pay the costs of issuance of the Series 2015 Bonds and related costs.

The 2015A Bonds outstanding consist of \$10,050,000 serial bonds with varying interest rates from 1.75% to 5.00%, which mature serially from June 1, 2017 to June 1, 2030, and term bonds as follows:

Principal	Maturity	Interest
Amount	Date	Rate
\$ 2,045,000	June 1, 2032	3.500%
\$ 3,345,000	June 1, 2035	3.625%
\$ 14,180,000	June 1, 2045	3.750%

Fairmont State has pledged all university fees as defined in the Indenture. University fees are the amounts remaining from the system fees after Fairmont State and Pierpont have (1) fulfilled their obligations with respect to the Commission bonds during each six-month period and (2) fulfilled their debt obligations of the Series 2006 bonds. All remaining university fees are allocated for the repair and replacement of the facilities financed with the system bonds.

Condensed financial information for each of Fairmont State's segments as of and for the years ended June 30, 2017 and 2016 is as follows:

# NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2017 AND 2016

		20	)17	
	Bo As of	es Improvement onds 2006, E/Year Ended ne 30, 2017	Revenue Refu Housing Con As o	anding Bonds 2012 and astruction Bonds 2015 f/Year Ended and 30, 2017
CONDENSED SCHEDULE OF NET POSITION		10 30, 2017		1110 30, 2017
Assets: Current assets Noncurrent and capital assets	\$	6,527,137	\$	12,103,934 79,130,186
Total assets		6,527,137		91,234,120
Deferred outflows of resources				1,051,489
Liabilities: Current liabilities Noncurrent liabilities		(494,084) (4,160,041)		(4,877,917) (69,926,296)
Total liabilities		(4,654,125)		(74,804,213)
Net position: Net investment in capital assets Restricted/expendable		1,873,012		8,675,749 8,805,648
Total net position	\$	1,873,012	\$	17,481,397
CONDENSED SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION				
Operating revenues Operating expenses	\$	559,292	\$	12,112,919 (6,959,917)
Operating income		559,292		5,153,002
Net nonoperating revenues (expenses) Depreciation		(85,551) (262,480)		(6,030,897) (2,418,313)
Increase (decrease) in net position		211,261		(3,296,208)
Net position — beginning of year		1,661,751		20,777,605
Net position — end of year	\$	1,873,012	\$	17,481,397
CONDENSED SCHEDULE OF CASH FLOWS				
Net cash provided by operating activities Net cash used in capital and related financing activities Net cash provided by investing activities	\$	559,292 (559,292)	\$	2,759,294 (11,673,338) 89,752
Increase (decrease) in cash and cash equivalents		-		(8,824,292)
Cash and cash equivalents — beginning of year		-		19,350,994
Cash and cash equivalents — end of year	\$	<u>-</u>	\$	10,526,702

Note 1: Segment information may include assets, liabilities, revenue, and expenses that are also contained in Pierpont's financial statements. Note 2: Pursuant to debt service requirements, the activities of the 2012 Series and 2015 Series Bonds have been combined for segment reporting.

# NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2017 AND 2016

			2016		
	As	ties Improvement Bonds 2006, of/Year Ended June 30, 2016		Housing Cons As of/	ding Bonds 2012 and truction Bonds 2015 Year Ended e 30, 2016
CONDENSED SCHEDULE OF NET POSITION		une 30, 2010	_	Jun	e 30, 2010
Assets: Current assets Noncurrent and capital assets	\$	6,789,617	\$	6	20,849,683 79,989,258
Total assets		6,789,617	_		100,838,941
Deferred outflows of resources			_		1,121,719
Liabilities: Current liabilities Noncurrent liabilities		(487,199) (4,640,667)	_		(8,416,797) (72,766,258)
Total liabilities		(5,127,866)	_		(81,183,055)
Net position: Net investment in capital assets Restricted/expendable		1,661,751			8,554,862 12,222,743
Total net position	\$	1,661,751	\$	S	20,777,605
CONDENSED SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION					
Operating revenues Operating expenses	\$	630,838	\$	5	12,399,342 (7,238,628)
Operating income		630,838			5,160,714
Net nonoperating revenues (expenses) Depreciation		(202,836) (262,480)	_		(2,234,052) (1,909,115)
Increase (decrease) in net position		165,522			1,017,547
Net position — beginning of year		1,496,229	_		19,760,058
Net position — end of year	\$	1,661,751	\$	S	20,777,605
CONDENSED SCHEDULE OF CASH FLOWS					
Net cash provided by operating activities Net cash used in capital and related financing activities Net cash provided by investing activities	\$	- - -	(1) \$	5	3,960,805 (25,730,762) 96,734
Increase (decrease) in cash and cash equivalents		-			(21,673,223)
Cash and cash equivalents — beginning of year		-	_		41,024,217
Cash and cash equivalents — end of year	\$	-	\$	S	19,350,994

Note 1: Segment information may include assets, liabilities, revenue, and expenses that are also contained in Pierpont's financial statements. Note 2: Pursuant to debt service requirements, the activities of the 2012 Series and 2015 Series Bonds have been combined for segment reporting. (1) Activity netted to zero.

# FAIRMONT STATE UNIVERSITY NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2017 AND 2016

21. NATURAL CLASSIFICATIONS WITH FUNCTIONAL CLASSIFICATIONS

Operating expenses within both natural and functional classifications for the years ended June 30, 2017 and 2016, are represented as follows:

							7107				ŗ	
	Salaries		Supplies				Assessment	Assessment	Assessment		Fees Assessed	
	and Wages	Benefits	and Others	Utilities	Scholarships	Depreciation	for Faculty Services	for Operating Costs	for Support Services	Loan Cancellations	by the Commission	Function Total
Auxiliary enterprises	\$ 3.068.114	\$ 668.537	\$ 4.366.107	\$ 1.214.732	\$ 4.701	69	s	·	9	· ·	S	\$ 9.322.191
Instruction	_	κį					293,445	55,651	97,062	,	,	_
Research	47,804	2,850	38,347	•		•	•		•		•	89,001
Public service	384,838	87,911	321,061	•	14,400	•	•	•	•	•	•	808,210
Academic support	2,132,994	533,731	1,432,718	•	1,000	•	•	8,640	88,468	•	•	4,197,551
Student services	3,021,570	826,811	1,478,692	•	16,530	•	•			•		5,343,603
General institutional support	3,275,132	1,116,886	2,070,371	1,249		•	•	•	•	•	175,702	6,639,340
Student financial aid	224,486	35,960	39,036	•	6,842,949	•	1	•	•	•	•	7,142,431
Operation and maintenance	1,267,445	411,867	2,215,141	1,524,892		•	•		•	•		5,419,345
Depreciation		•	•	•	•	4,339,911	•		•	•	•	4,339,911
Loan cancellations and write-offs	•	•	•	•	•	•	•		•	660,333	•	660,333
TOTAL	\$ 26,396,420	\$ 6,857,344	\$ 14,287,172	\$ 2,744,724	\$ 6,883,987	\$ 4,339,911	\$ 293,445	\$ 64,291	\$ 185,530	\$ 660,333	\$ 175,702	\$ 62,888,859
							2010				Ē	
	Salaries		Supplies				Assessment for Faculty	Assessment for Operating	Assessment for Support	Loan	Fees Assessed by the	Function
	Wages	Benefits	Others	Utilities	Scholarships	Depreciation	Services	Costs	Services	Cancellations	Commission	Total
Auxiliary enterprises	\$ 2.981.093	\$ 706.225	\$ 3,478,066	\$ 1.106.786	· ·	99	s	·	69	9	69	\$ 8.272.170
Instruction	12,887,660	2,941,510	2,028,896				520,245	72,042	70,382			18,523,756
Research	53,673	3,003	47,943	•	•	•	•	•	•	•	•	104,619
Public service	314,494	68,791	194,805	•	•	•	•		•	•	•	578,090
Academic support	2,170,298	547,908	1,435,944	•	•	•	•	11,594	139,387	•	•	4,305,131
Student services	3,137,858	792,925	1,578,737	•	•	•	•	•	•	•	•	5,509,520
General institutional support	3,439,668	1,151,071	2,459,417	1,092	•	•	•	•	•	•	171,873	7,223,121
Student financial aid	207,234	44,678	•	•	6,973,921	•	•	•	•	•	•	7,225,833
Operation and maintenance	1,374,468	410,789	1,751,800	1,450,777	•	•	•	•	•	•		4,987,834
Depreciation	•	•	•	•	•	3,892,198	•	•	•	•	•	3,892,198
Loan cancellations and write-offs		1	•	1	1	•	•	1	1	385,459	1	385,459
TOTAI	\$ 26.566.446	000 999 9	\$ 12 975 608	929 195 6 \$	6 973 971	3 897 198	\$ 520.045	93 636	692 602	385 459	\$ 171.873	\$ 61 007 731
										()-t,000		

ADDITIONAL INFORMATION

ALL FUNDS	Board of Governors Support		Auxiliary		Unrestricted, Restricted, and Other		Internal Fund		Total Institution
ASSETS AND DEFERRED OUTFLOWS	Fund		Funds		Funds	Е	liminations		Institution
CURRENT ASSETS:  Cash and cash equivalents	\$ 3,866,065	\$	11.064.899	\$	14.117.776	\$	_	\$	29,048,740
Accounts receivable — net	13,280		264,696		1,476,901		(736,755)		1,018,122
Due from Pierpont for debt service — current portion  Loans to students — current portion	243,957		-		421,120		-		243,957 421,120
Inventories	-		-		155,034		-		155,034
Other current assets		_		_	53,598		<del></del>	_	53,598
Total current assets	4,123,302	_	11,329,595	-	16,224,429	_	(736,755)		30,940,571
NONCURRENT ASSETS:	216		1 440		64 197				CE 053
Cash and cash equivalents Loans to students — net	210		1,449		64,187		-		65,852
Due from Pierpont for debt service	2,908,733		22.700		- 420 644		-		2,908,733
Other noncurrent assets Capital assets — net	46,374,883		22,799 82,703,275		430,644 6,645,016				453,443 135,723,174
Total noncurrent assets	49,283,832		82,727,523	_	7,139,847				139,151,202
DEFERRED OUTFLOWS OF RESOURCES:									
Differences between expected and actual experience	-		-		9,055		-		9,055
Net difference between projected and actual earnings on pension plan investments Changes in assumptions	-		-		81,398 39,125		-		81,398 39,125
Employer pension contributions	-		-		89,684		-		89,684
Deferred loss on refunding	94,523	_	942,740	-	14,226	_		_	1,051,489
Total deferred outflows of resources	94,523	_	942,740	_	233,488	_			1,270,751
TOTAL	\$ 53,501,657	\$	94,999,858	\$	23,597,764	\$	(736,755)	\$	171,362,524
LIABILITIES, DEFERRED INFLOWS, AND NET POSITION									
CURRENT LIABILITIES:									
Accounts payable	\$ 9,030	\$	2,517,548		555,158	\$	(736,755)	\$	2,344,981
Due to Pierpont Due to the Commission	-		-		217 9,947		-		217 9,947
Accrued liabilities — payroll	-		195,519		3,068,832		-		3,264,351
Accrued interest payable Retainages payable	29,128		205,605		2,359		-		237,092
Unearned revenue and deposits	-		723,163		664,242		-		1,387,405
Compensated absences — current portion Capital leases — current portion	-		121,988 13,571		730,834		-		852,822 13,571
Debt obligation due to the Commission — current portion	132,889		-		-		-		132,889
Bonds payable — current portion Other current liabilities	742,866		2,538,251		39,471		-		3,320,588
Total current liabilities	913,913	_	6,315,645	_	5,071,060		(736,755)		11,563,863
NONCURRENT LIABILITIES:									
Other postemployment benefits liability	-		1,081,994		9,170,798		-		10,252,792
Compensated absences Advances from federal sponsors	-		69,748		316,704		-		386,452
Capital leases	-		-		621,736		-		621,736
Debt obligation to the Commission	1,468,191				721 226		-		1,468,191
Bonds payable Net pension liability	8,951,809		64,399,730		721,226 989,102		-		74,072,765 989,102
Other noncurrent liabilities		_	_	_	7,188	_	-	_	7,188
Total noncurrent liabilities	10,420,000	_	65,551,472	_	11,826,754	_			87,798,226
DEFERRED INFLOWS OF RESOURCES:									
Differences between expected and actual experience Changes in proportion and differences in pension contributions	-		-		5,777 493,516		-		5,777 493,516
Net difference between projected and actual earnings on pension plan investments					493,310				493,310
Total deferred inflows of resources		_		_	499,293	_			499,293
NET POSITION: Net investment in capital assets	38,326,342	_	16,694,465	_	5,898,545	_			60,919,352
Restricted for — expendable:									
Loans	-		-		-		-		-
Scholarships Capital projects	1,091 3,840,095		-		66,356		-		67,447 3,840,095
Debt service	216	_	1,354	_	95	_		_	1,665
Total restricted	3,841,402	_	1,354	_	66,451	_			3,909,207
Unrestricted E&G Plant and President's Control Unrestricted Auxiliary and Fund Manager Funds	<u> </u>		6,436,922	_	(1,752,263) 1,987,924		-	_	(1,752,263) 8,424,846
Total unrestricted			6,436,922	_	235,661	_			6,672,583
Total net position	42,167,744		23,132,741	_	6,200,657				71,501,142

# SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION INFORMATION YEAR ENDED JUNE 30, 2017

ALL FUNDS	Board of Governors Support Fund	Auxiliary Funds	Unrestricted, Restricted, and Other Funds	Internal Fund Eliminations	Total Institution
OPERATING REVENUES:					
Student tuition and fees — net	\$ -	\$ -	\$ 13,818,448	\$ -	\$ 13,818,448
Student activity support revenue	-	-	420,367	(351,691)	68,676
Auxiliary enterprise revenue	-	8,261,278	4,384,978	-	12,646,256
Auxiliary support services revenue	-	4,951,396	-	(4,374,534)	576,862
Contracts and grants:			1 201 196		1 201 196
Federal State	100,740	-	1,301,186 7,069,366	-	1,301,186 7,170,106
Private	100,740	-	2,552,658	-	2,552,658
Interest on student loans receivable			71,435		71,435
Faculty services revenue	_	_	248,234	_	248,234
Operating costs revenue	-	_	1,624,082	-	1,624,082
Support services revenue	-	-	1,905,764	-	1,905,764
Miscellaneous — net	39,619	702,301	441,899		1,183,819
Total operating revenues	140,359	13,914,975	33,838,417	(4,726,225)	43,167,526
OPERATING EXPENSES:					
Salaries and wages	-	2,531,169	23,865,251	-	26,396,420
Benefits	-	522,340	6,335,004	-	6,857,344
Supplies and other services	238,110	4,658,331	9,390,731	-	14,287,172
Utilities	-	967,064	1,777,660	-	2,744,724
Student financial aid — scholarships and fellowships	672	696,103	6,187,212	-	6,883,987
Depreciation	1,977,127	2,033,499	329,285	-	4,339,911
Assessment for student activity costs	-	-	351,691	(351,691)	-
Assessment for auxiliary fees and debt service	-	-	4,374,534 293,445	(4,374,534)	202 445
Assessment for faculty services Assessment for operating costs	-	-	64,291	-	293,445 64,291
Assessment for support services	-	-	185,530	_	185,530
Loan cancellations and write-offs	_	121,484	538,849	_	660,333
Fees assessed by the Commission for operations			175,702		175,702
Total operating expenses	2,215,909	11,529,990	53,869,185	(4,726,225)	62,888,859
OPERATING (LOSS) INCOME	(2,075,550)	2,384,985	(20,030,768)		(19,721,333)
NONOPERATING REVENUES (EXPENSES):					
State appropriations	-	-	14,972,214	-	14,972,214
Pell grant revenues	-	-	6,941,542	-	6,941,542
E&G capital and debt service support revenue	2,046,837	-	-	(1,438,410)	608,427
Fees assessed to Pierpont for debt service	71,937	-	-	-	71,937
Investment income	33,360	104,848	98,312	-	236,520
Gifts	58,459	112,034	70,148	-	240,641
Interest on indebtedness	(219,053)	(2,274,557)	(27,971)	-	(2,521,581)
Loss on disposal of fixed assets Assessment for E&G capital and debt service costs	-	(3,459,870)	(14,500) (2,141,766)	1,438,410	(3,474,370) (703,356)
Fees assessed by the Commission for debt service	(90,535)	-	(2,141,700)	1,436,410	(90,535)
ress assessed by the Commission for debt service				<del></del>	
Total net nonoperating revenues (expenses)	1,901,005	(5,517,545)	19,897,979		16,281,439
(DECREASE) INCREASE IN NET POSITION BEFORE OTHER REVENUES, EXPENSES, GAINS, LOSSES, AND TRANSFER	(174,545)	(3,132,560)	(132,789)	-	(3,439,894)
PAYMENTS MADE AND EXPENSES INCURRED BY THE STATE ON BEHALF OF FAIRMONT STATE	-	-	167,233	-	167,233
CAPITAL BOND PROCEEDS FROM THE STATE	83,181				83,181
INCREASE (DECREASE) IN NET POSITION BEFORE TRANSFER	(91,364)	(3,132,560)	34,444	-	(3,189,480)
TRANSFER OF NET POSITION FROM (TO) PIERPONT	341,538	(7,679)	(4,396)		329,463
INCREASE (DECREASE) IN NET POSITION	250,174	(3,140,239)	30,048	-	(2,860,017)
NET POSITION — Beginning of year	41,917,570	26,272,980	6,170,609		74,361,159
NET POSITION — End of year	\$ 42,167,744	\$ 23,132,741	\$ 6,200,657	\$ -	\$ 71,501,142

# SCHEDULE OF CASH FLOW INFORMATION YEAR ENDED JUNE 30, 2017

	Board of Governors Support Fund		Auxiliary Funds		Unrestricted, Restricted, and Other Funds	Internal Fund Eliminations		Total Institution
CASH FLOWS FROM OPERATING ACTIVITIES:								
Student tuition and fees	\$ -	\$	3,499,901	\$	12,244,512	\$ -	\$	15,744,413
Contracts and grants	100,740		-		10,350,153	-		10,450,893
Payments to and on behalf of employees	(220, 151)		(3,042,435)		(30,383,413)	-		(33,425,848)
Payments to suppliers Payments to utilities	(239,151)		(9,033,498) (974,288)		(9,540,082) (1,731,657)	-		(18,812,731) (2,705,945)
Payments for scholarships and fellowships	(672)		(696,103)		(4,615,160)	-		(5,311,935)
Loans issued to students	-		-		132,440	-		132,440
Interest on student loans receivable	-		-		10,632	-		10,632
Federal government advances	-		-		(441,012)	-		(441,012)
Auxiliary enterprise charges	-		8,044,133		4,371,630	-		12,415,763
Fees assessed by the Commission	-		-		(175,702)	-		(175,702)
Other receipts — net	40,981		1,683,074		363,791	(251 (01)		2,087,846
Student activity support revenue Auxiliary fees and debt service support revenues	-		4,951,396		420,367	(351,691) (4,374,534)		68,676 576,862
Assessment for support services	_		4,931,390		(197,840)	(4,374,334)		(197,840)
Support services revenue	_		-		2,038,206	-		2,038,206
Assessment for student activity costs	-		-		(351,691)	351,691		-
Assessment for auxiliary fees and debt service	-		-		(4,374,534)	4,374,534		-
Faculty services revenue	-		-		248,234	-		248,234
Assessment for faculty services	-		-		(293,445)	-		(293,445)
Operating support services revenue	-		-		1,648,349	-		1,648,349
Assessment for operating cost		_		_	(65,591)		_	(65,591)
Net cash provided by (used in) operating activities	(98,102)	_	4,432,180		(20,341,813)		_	(16,007,735)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:								
State appropriations	_		_		14,972,214	_		14,972,214
Pell grant revenues	_		_		6,941,542	-		6,941,542
Gift receipts	58,459		112,034		70,148	-		240,641
William D. Ford direct lending receipts	-		-		18,418,574	-		18,418,574
William D. Ford direct lending payments	-		-		(18,426,195)	-		(18,426,195)
Transfers from Pierpont	33,802		-		-	-		33,802
Transfers from (to) Pierpont	8,110	_	(117,680)		105,604		_	(3,966)
Net cash provided by (used in) noncapital financing activities	100,371		(5,646)		22,081,887		_	22,176,612
CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES:								
Capital bond proceeds from State	83,181		-		-	-		83,181
E&G capital and debt service support revenue	2,046,837		-		-	-		2,046,837
Payments from Pierpont on debt obligation	325,283		-		-	-		325,283
Fees assessed by the Commission	(90,535)		(0.106.270)		-	-		(90,535)
Purchases of capital assets Purchases of equipment	(1,615,598) (45,532)		(8,186,379) (94,986)		(416,846)	-		(9,801,977) (557,364)
Principal paid on leases	(43,332)		(40,417)		(410,640)	-		(40,417)
Interest paid on leases	-		(389)		-	-		(389)
Assessment for E&G capital and debt service costs	_		-		(2,141,766)	-		(2,141,766)
Payments to the Commission on debt obligation	(128,087)		-		-	-		(128,087)
Principal paid on bonds	(706,547)		(2,330,577)		(35,247)	-		(3,072,371)
Interest paid on bonds	(284,329)		(2,554,695)		(29,713)	-		(2,868,737)
Bond interest income	368		11,487		55			11,910
Net cash used in capital financing activities	(414,959)		(13,195,956)		(2,623,517)		_	(16,234,432)
$ {\it CASH\ FLOW\ FROM\ INVESTING\ ACTIVITY-Interest} \\ on investments $	29,514	-	84,098		101,234			214,846
DECREASE IN CASH AND CASH EQUIVALENTS	(383,176)		(8,685,324)		(782,209)	-		(9,850,709)
CASH AND CASH EQUIVALENTS — Beginning of year	4,249,457	_	19,751,672		14,964,172			38,965,301
CASH AND CASH EQUIVALENTS — End of year	\$ 3,866,281	\$	11,066,348	\$	14,181,963	\$ -	\$	29,114,592

### SCHEDULE OF CASH FLOW INFORMATION YEAR ENDED JUNE 30, 2017

	G	Board of Governors Support Fund		Auxiliary Funds		Unrestricted, estricted, and Other Funds		Total Institution
RECONCILIATION OF NET OPERATING LOSS TO								
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:		(2.055.550)				(20.020 = 40)		
Operating (loss) income	\$	(2,075,550)	\$	2,384,985	\$	(20,030,768)	\$	(19,721,333)
Adjustments to reconcile net operating income (loss) to net cash provided	i							
by (used in) operating activities:		1 077 107		2.022.400		220.205		4 220 011
Depreciation expense		1,977,127		2,033,499		329,285		4,339,911
Pension expense — special funding situation		-		-		167,233		167,233
Changes in assets, deferred outflows of resources,								
liabilities, and deferred inflows of resources:  Receivables — net				131,410		270,443		401,853
Loans to students — net		-		151,410		392.165		392.165
Inventories		-		-		7,861		7,861
Deferred outflows of resources		-		-		(125,959)		(125,959)
Other assets		-		-		(123,939)		(123,939)
Advances from federal sponsors		_		_		(441,012)		(441,012)
Accounts payable		321		(48,855)		(69,867)		(118,401)
Accrued liabilities — payroll		321		(7,164)		(339,034)		(346,198)
Accrued liabilities — other		_		(,,10.)		(182,123)		(182,123)
Compensated absences		_		(8,422)		(43,299)		(51,721)
Other postemployment benefits liability		_		27,347		259,389		286.736
Net pension liability		_		-		(143,343)		(143,343)
Deferred inflows of resources		_		_		141,711		141,711
Unearned revenue		_		_		(479,732)		(479,732)
Undistributed receipts (disbursements) — deposits				(80,620)		78,913		(1,707)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$	(98,102)	\$	4,432,180	\$	(20,341,813)	\$	(16,007,735)
NONCASH TRANSACTIONS:								
Construction in progress additions in accounts payable	\$	_	\$	1,662,926	\$	_	\$	1,662,926
Compared in progress additions in decounts payable	4		Ψ	1,002,720	<u> </u>		Ψ	1,002,520
Construction in progress additions in retainages payable	\$		\$	-	\$	=	\$	<u> </u>
Transfer to Pierpont (exclusive of \$13,816 of cash)	\$	319,613	\$		\$	<u> </u>	\$	319,613
DEGONGH LATION OF GARD AND GARDEN FOR THE FAMILY FAMILY								
RECONCILIATION OF CASH AND CASH EQUIVALENTS								
TO THE STATEMENTS OF NET POSITION:	¢	2 966 065	ø	11.064.000	¢	14 117 774	¢	20.049.740
Cash and cash equivalents classified at current	\$	3,866,065	\$	11,064,899	\$	14,117,776	\$	29,048,740
Cash and cash equivalents classified at noncurrent		216		1,449		64,187		65,852
	\$	3,866,281	\$	11,066,348	\$	14,181,963	\$	29,114,592
	<u> </u>		<u> </u>		<del></del>		<u> </u>	

(Concluded)

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SCHEDULE OF NATURAL VS. FUNCTIONAL CLASSIFICATIONS INFORMATION YEAR ENDED JUNE 30, 2017

INTERNAL FUND: BOG Support

Function	Salaries and Wages	Benefits	fits	Supplies and Others	Utilities	Scholarships	I	Depreciation	Loan Cancellations	Function Total
Auxiliary enterprises	<b>↔</b>	\$	•	1	€	<del>∨</del>	<del>\$</del>	1	\$	1
Instruction		1	1	1	,			1	i	•
Research		1	,	1	•		,	•	•	1
Public service			•	•	•		,	•		•
Academic support		1	1	1	1			•		
Student services			•	•	•		,	•		
General institutional support		1	1	9,692	1			•		9,692
Student financial aid		1	,	1	•		672	•	•	672
Operation and maintenance		1	1	228,418	•			•	1	228,418
Depreciation			,	1	1			1,977,127		1,977,127
Loan cancellations and write-offs			 	1	1		 	1	1	1
TOTAL	8	<i>\$</i>	\$	238,110	\$	8	672 \$	1,977,127	S	\$ 2,215,909

FAIRMONT STATE UNIVERSITY

SCHEDULE OF NATURAL VS. FUNCTIONAL CLASSIFICATIONS INFORMATION YEAR ENDED JUNE 30, 2017

# INTERNAL FUND: AUXILIARY

	_	Salaries and				Supplies and							Ţ	Loan		Function
Function		Wages	Ι	Senefits		Others	, =	Utilities	Scho	Scholarships	Del	Depreciation	Cance	Cancellations		Total
Auxiliary enterprises	↔	2,223,313	↔	440,343	↔	4,147,376 \$	↔	967,064	<del>∽</del>	4,701	↔	ı	<del>∽</del>	1	↔	7,782,797
Instruction		2,202		712		94		•		1		ı		1		3,008
Research		ı		•		1		•		•		ı		1		ı
Public service		22,121		4,050		9,062		•		•		1		•		35,233
Academic support		ı		1		ı		•		1		ı		1		ı
Student services		45,627		14,871		54,412		•		905		ı		1		115,815
General institutional support		134,566		36,937		104,835		•		1		1		1		276,338
Student financial aid		ı		'		ı		•		690,497		•		1		690,497
Operation and maintenance		103,340		25,427		342,552		•		•		ı		1		471,319
Depreciation		ı		•		ı		•		1		2,033,499		1		2,033,499
Loan cancellations and write-offs		'		1	I	1		1		1		1		121,484	Į	121,484
TOTAL	↔	\$ 2,531,169 \$	↔	522,340	↔	4,658,331	↔	\$ 967,064	↔	696,103	↔	2,033,499	<del>∽</del>	121,484	<b>↔</b>	\$ 11,529,990

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FAIRMONT STATE UNIVERSITY

SCHEDULE OF NATURAL VS. FUNCTIONAL CLASSIFICATIONS INFORMATION YEAR ENDED JUNE 39, 2017

INTERNAL FUND: FAIRMONT STATE UNIVERSITY	FAI	RMONT ST?	<b>YTE</b>	UNIVERSI	Ţ															
Function		Salaries and Wages		Benefits		Supplies and Others		Trillities		Scholarshins		Denreciation	Assessment for Student Activity Costs	ent ant	Assessment for Auxiliary Fees and Debt Service	ب <u>بر</u> ب	Assessment for Faculty Services		Assessment for Operating Costs	
		2											G			,				
Auxiliary enterprises \$	49	844,801	S	228,194	↔	218,731	\$ _	247,668	\$ 899		\$	•	<del>\$</del>		\$ 4,374,534	534 \$	•	جو	'	€9
Instruction		12,971,835		3,172,079		2,325,605	5	3,8	3,851	4,407	7	•		,		,	293,445		55,651	
Research		47,804		2,850		38,347	7		,		,			,		,				
Public service		362,717		83,861		311,999	6		,	14,400	0			,		,				
Academic support		2,132,994		533,731		1,432,718	~			1,000	0	•		•		,	•		8,640	
Student services		2,975,943		811,940		1,424,280	_			15,625	2	•	35	351,691		,	•			
General institutional																				
support		3,140,566		1,079,949		1,955,844		1,2	1,249		,	•		,		,			'	
Student financial aid		224,486		35,960		39,036	2			6,151,780	0			٠					'	
Operation and																				
maintenance		1,164,105		386,440		1,644,171	_	1,524,892	392		,	1		٠		,			'	
Depreciation		•		'					,		,	329,285		٠		,			'	
Loan cancellations																				
and write-offs	ļ		١		ļ		-1		 					1		1		-1		J
TOTAL	€9	23,865,251		\$ 6,335,004		\$ 9,390,731		\$ 1,777,660	\$ 099	\$ 6,187,212	\$	329,285	↔	351,691	\$ 4,374,534	534 \$	293,445	€9	64,291	↔

5,913,928 18,923,935 89,001 772,977 4,197,551 5,579,479

Function Total

Fees Assessed by the Commission

Loan Cancellations

Assessment for Support Services

97,062

88,468

6,353,310 6,451,262

175,702

4,719,608 329,285 538,849 53,869,185

\$ 175,702

538,849 538,849

\$ 185,530

See note to schedules.

### 1. INTERNAL FUND FINANCIAL DATA

The additional information schedules are included to comply with the requirements of the Commission to provide financial information for all internal funds of Fairmont State. This presentation provides financial information for Fairmont State University, Fairmont State Auxiliaries, and Board of Governors Support (BOG Support). The BOG Support internal fund comprises Fairmont State's ownership based on the Separation of Assets and Liabilities Agreement, which was 67.16% as of June 30, 2017. The BOG Support internal fund consists of capital funds for all E&G shared bonding and plant repairs and replacements, plant and other capitalized assets, and grants in support of capital projects.

**Financial Schedules** - The financial schedules for Fairmont State University, Auxiliary, and BOG Support are driven by rollup of funds to fund type. Separate fund types for each internal fund were established in each net position category (unrestricted, restricted, etc.). This setup has allowed Fairmont State and Pierpont to produce separate financial statements (statements of net position, statements of revenues, expenses, and changes in net position, and natural versus functional classification reports) from a shared financial accounting system. These supplemental schedules are produced as a by-product of the financial reporting system.

The following represents additional footnotes outlining faculty teaching services shared between Fairmont State and Pierpont, services that are charged to both Fairmont State and Pierpont, and student fee distributions. These representations are based on the approved chargeback agreement between Fairmont State and Pierpont and legislative actions:

a. *Revenues* - State appropriations are allocated by the Legislature each year. Appropriations decreased by 0.46% for Fairmont State.

Student fee revenues are directly credited to the appropriate two- and four-year college funds based on the students' program major. Student enrollment drives the fee revenue dollars available to each Institution, as follows:

- 1. Required auxiliary, capital, and student activity fee revenues are recorded as revenues to the institution in which the student is enrolled. Under the contract agreement, all (100%) of these revenues will be transferred as an expense to the capital, auxiliary, and student activity funds from which the operating, capital, and debt service expenditures are paid (primarily Fairmont State funds). Most of these fees are pledged on revenue bonds and must be transferred to maintain compliance with bond covenants.
- 2. User fees collected from students of either institution are deposited directly to the appropriate auxiliary revenue account and are not recorded as revenues by separate institutions. Examples of this type of revenue are parking, books, meals, and rent.
- 3. Grant revenues are deposited in the institution's fund to which the grant was awarded.
- 4. Student payments made via lockbox, web, etc., are deposited to Fairmont State's clearing fund and are moved daily to the appropriate operating state fund for each institution.
- 5. Interest income is allocated by the Commission to both institutions based on current allocation methods.

### NOTE TO SCHEDULES YEAR ENDED JUNE 30, 2017

### b. *Expenses*:

### Direct expenditures:

- 1. Direct expenditures will be assigned directly to either Fairmont State or Pierpont.
- 2. Full- and part-time faculty personnel services and fringe benefit expenditures are paid from the institution where the personnel are employed.

### Chargeback expenditures:

- 1. Teaching service expenses are charged back from one institution to the other based on the number of credit hours taught. This chargeback process includes instructional salary and benefit costs. The calculation includes the faculty member's salary and benefit costs, courses taught, the students being taught, and the number of student credit hours being taught. The teaching chargeback services calculations are performed once each semester. The teaching chargeback calculation results in a value allocated for each institution for the credit hours taught to both Pierpont and Fairmont State students.
- 2. Support service chargebacks are for salary and benefit costs from one institution to the other and/or services provided from the administrative, student service, and physical plant support areas of Fairmont State to Pierpont and vice versa. The salary and benefit chargeback services from each institution to the other for support services are based on the agreed-upon percentage in the chargeback agreement.

Support service chargebacks for adjunct and/or supplemental pay contracts:

Chargebacks at 100% of cost occur when one institution's employee is hired to teach or work part-time by the other institution. This action of chargeback allows the employee to maintain one payroll account and ensures that one W-2 is issued to this employee.

Support services salary and benefit chargebacks are performed monthly and are supported with detailed reports showing employee costs being charged by Pierpont to Fairmont State and vice versa.

- 3. Operating (nonlabor) expenses for all support offices are charged back based on state code requirements. The organization manager of those offices has budget authority to expend against these budgets during the fiscal year. All unspent budgets at the end of each fiscal year are not carried forward to future fiscal years. Therefore, unspent budget increases the fund balance of both institutions. These fund balances are under the direct control of the respective Presidents of each institution.
- 4. Support staff actual liability costs:

The liability costs incurred annually from employee benefits provided to support staff, such as retiree health premiums are allocated to the institutions based on the agreed-upon percentage in the chargeback agreement.

### NOTE TO SCHEDULES YEAR ENDED JUNE 30, 2017

### 5. Support staff accrued liabilities:

Accrued liabilities (OPEB liability, annual leave, etc.) required to be recorded in the financial statements annually for all support staff are allocated to the institutions based on the agreed-upon percentage in the chargeback agreement.

### 6. PEIA retiree and severance payables in the current year:

Compensated absences - As of June 30, 2017, PEIA retiree and liabilities are distributed to the component units based on funding source. However, the chargeback agreement for fiscal year 2017 between the institutions reads as follows: Payout of PEIA retiree and severance costs incurred during the year will be allocated to the institutions based on the percentage defined in the chargeback agreement. For fiscal year 2017, the percentages are 30.56% for the two-year institution and 69.44% for the four-year institution.

REQUIRED SUPPLEMENTARY INFORMATION

# FAIRMONT STATE UNIVERSITY REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY JUNE 36, 2017

State Teachers' Retirement System Last 10 Fiscal Years\* 2008

	2017	2016	2015	2014	2013	2012	2011	2010	2009
Fairmont State's proportion of the net pension liability (asset) (percentage)	0.024067%	0.032680%	0.040054%						
Fairmont State's proportionate share of the net pension liability (asset)	\$ 989,102	\$ 1,132,445	\$ 1,381,799						
State's proportionate share of the net pension liability (asset)	1,883,975	2,583,977	3,122,299						
Total proportionate share of the net pension liability (asset)	\$ 2,873,077	\$ 3,716,422	\$ 4,504,098						
Fairmont State's covered-employee payroll	\$ 622,017	\$ 988,972	\$ 1,226,834						
Fairmont State's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	159.02%	114.51%	112.63%						
Plan fiduciary net position as a percentage of the total pension liability	61.42%	66.25%	65.95%						

\* - The amounts presented for each fiscal year were determined as of June 30th of the previous year (measurement date).

This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is compiled, Fairmont State should present information for those years for which information is available.

## FAIRMONT STATE UNIVERSITY REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF PENSION CONTRIBUTIONS JUNE 39, 2017

State Teachers' Retirement System Last 10 Fiscal Years

	2017	2016	2015	2014	<u>2013</u>	2012	2011	2010	2009	2008
Contractually required contribution	\$ 89,684	\$ 93,303	\$ 148,605							
Contributions in relation to the contractually required contribution	(89,684)	(93,303)	(148,605)							
Contribution deficiency (excess)		-	· S							
Fairmont State's covered-employee payroll	\$ 597,892	\$ 622,017	\$ 988,972							
Contributions as a percentage of covered-employee payroll	15.00%	15.00%	15.03%							

This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is compiled, Fairmont State should present information for those years for which information is available.

### NOTE TO REQUIRED SUPPLEMENTARY INFORMATION YEAR ENDED JUNE 30, 2017

Amounts reported during the year ended June 30, 2017 reflect changes in assumptions to more closely reflect actual experience. The changes in assumptions are related to projected salary increases, inflation rate, mortality tables, withdrawal rates, and disability rates.

There are no other factors that affect trends in the amounts reported, such as a change of benefit terms or other assumptions. Additional information, if necessary, can be obtained from the CPRB Comprehensive Annual Financial Report for the year ended June 30, 2016.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Governors Fairmont State University Fairmont, West Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Fairmont State University (Fairmont State), a component unit of the West Virginia Higher Education Policy Commission, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Fairmont State's financial statements, and have issued our report thereon dated October 12, 2017.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Fairmont State's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Fairmont State's internal control. Accordingly, we do not express an opinion on the effectiveness of Fairmont State's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Fairmont State's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Charleston, West Virginia

Suttle + Stalnaker, PUC

October 12, 2017