Reporting Institution: Fairmont State University

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Ryan Courtney Title: Director of Internal Operations

Person:

Phone: 3043333646 Email: rcourtney@fairmontstate.edu

CEO Email: mirta.martin@fairmontstate.edu

University CFO: Christa University CFO Email: closs@fairmontstate.edu

Kwiatkowski,

Audit Firm: NA **AUP Report Issuance** 01/14/2019

Date:

Classification & Conference:

NCAA Primary Division: II

Athletic Conference: Mountain East Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	1,424	46.1%
Female Undergraduates:	1,663	53.9%
Total Undergraduates:	3,087	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer		X	
Softball		X	
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor			
Track, Outdoor			
Triathlon			
Volleyball		X	
Water Polo			
Wrestling			
Others			
Totals	7	9	0

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$126,450	Input revenue received for sales of admissions to athletic events. This may include: • Public and faculty sales.
			Student sales
			 Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$2,290,718	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$2,248,787	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$474,402	 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including: Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			 Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$5,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$651,465	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$0	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$7,809	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$0	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$5,630	Input revenues from:
	Concession Sales		 Game Programs. Novelties.
			 Novemes. Food and Concessions.
			Parking.
			Tarking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$107,761	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$113,996	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$184,349	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$30,186	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.

import feature is selected.

21 Guarantees

\$14,804 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,169,606	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$801,384	 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	 Gender column. Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$37,594	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$334,030	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$168,975	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.
			Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$93,891	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$444,514	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$70,919	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$600	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other). Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$8,344	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
			• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$474,402	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			Security.Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$102,163	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$33,551	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating \$297,668 Expenses		Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/Penyses	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$5,831,181	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$126,450 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball			
Basketball	45,493	45,493	
Football	33,723		
Golf			
Gymnastics		1,741	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	79,216	47,234	0
Revenue Not Related to Specific Team	S		
Total Revenue	79,216	47,234	0

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$2,290,718 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only No Student Fees	t Allocated by Gender Student Fees
Baseball	63,006		
Basketball	304,838	232,360	
Football	328,155		
Golf	22,219	11,486	
Gymnastics		64,803	
Soccer		120,913	
Softball		56,654	
Swimming and Diving	59,763	68,460	
Tennis	20,041	24,140	
Track and Field, X-Country	15,345	13,817	
Volleyball		93,123	
Others			
Subtotal All Teams	813,367	685,756	0
Revenue Not Related to Specific Teams			791,595
Total Revenue	813,367	685,756	791,595

- 4 Direct Institutional Support
- \$2,248,787 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	57,450		
Basketball	234,985	206,512	
Football	724,394		
Golf	10,600	14,500	
Gymnastics		17,500	
Soccer		58,500	
Softball		26,236	
Swimming and Diving	38,000	45,762	
Tennis	8,200	21,478	
Track and Field, X-Country	1,000	3,600	
Volleyball		115,927	
Others			
Subtotal All Teams	1,074,629	510,015	0
Revenue Not Related to Specific Teams			664,143
Total Revenue	1,074,629	510,015	664,143

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

6 Indirect Institutional Support

\$474,402 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			474,402
Total Revenue	0		0 474,402

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$5,000 Input revenue received from participation in away games.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Guarantees	Guarantees	Guarantees	
Baseball				
Basketball				
Football				
Golf				
Gymnastics		5,000		
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	5,000	0	
Revenue Not Related to Specific Teams				
Total Revenue	0	5,000	0	

- 8 Contributions \$651,465 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

	•	Women's Teams Only No	•
Revenues by Source	Contributions	Contributions	Contributions
Baseball	36,512		
Basketball	226,623	29,190	
Football	130,394		
Golf	2,570	4,715	
Gymnastics		33,648	
Soccer		2,000	
Softball		3,330	
Swimming and Diving	6,884	15,252	
Tennis	11,014	6,272	
Track and Field, X-Country	3,963	1,478	
Volleyball		1,100	
Others			
Subtotal All Teams	417,960	96,985	0
Revenue Not Related to Specific Teams			136,520
Total Revenue	417,960	96,985	136,520

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	In-Kind	In-Kind	In-Kind	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Revenue Not Related to Specific Teams				
Total Revenue	0		0 0	

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	-
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams				
Total Revenue	0	0	0	

12 NCAA Distributio ns \$7,809 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams OnlyNot Allocated by Gende NCAA Distributions NCAA Distributions NCAA Distributions			
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving	1,770			
Tennis	4,789			
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	4,789 1,770	0		
Revenue Not Related to Specific Teams	s	1,250		
Total Revenue	4,789 1,770	1,250		

Conference Distributions \$0 Input all revenues received by conference distribution, excluding portions of (Non Media and Non Bowl) \$1 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)		Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$5,630 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender g Program, Novelty, Parking and Concession Sales
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			5,630
Total Revenue	0	C	5,630

15 Royalties, Licensing, Advertisement and Sponsorships \$107,761 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball	45,818		
Football	3,068		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	48,886	(0
Revenue Not Related to Specific Teams			58,875
Total Revenue	48,886	(58,875

16 Sports Camp Revenues \$113,996 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues	
Baseball	5,800)		
Basketball	33,540	4,740		
Football	5,243			
Golf				
Gymnastics		5,141		
Soccer		26,374		
Softball		18,502		
Swimming and Diving	47	47		
Tennis				
Track and Field, X-Country				
Volleyball		14,562		
Others				
Subtotal All Teams	44,630	69,366	0	
Revenue Not Related to Specific Teams				
Total Revenue	44,630	69,366	0	

17 Athletics Restricted Endowment and Investments Income \$184,349 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	1,350		
Basketball	3,650	80	
Football	14,400		
Golf	2,400	800	
Gymnastics		1,000	
Soccer		1,700	
Softball			
Swimming and Diving		2,600	
Tennis	400	700	
Track and Field, X-Country		400	
Volleyball		200	
Others			
Subtotal All Teams	22,200	7,480	0
Revenue Not Related to Specific Teams			154,669
Total Revenue	22,200	7,480	154,669

18 Other Operating Revenue

\$30,186 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	1,216	5	
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	1,216	0	0
Revenue Not Related to Specific Teams			28,970
Total Revenue	1,216	0	28,970

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Revenue Not Related to Specific Teams	S			
Total Revenue	0		0 0	

Total Operating Revenues

\$6,246,553 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	165,334		
Basketball	894,947	518,375	
Football	1,239,377		
Golf	37,789	31,501	
Gymnastics		128,833	
Soccer		209,487	
Softball		104,722	
Swimming and Diving	104,694	133,891	
Tennis	44,444	52,590	
Track and Field, X-Country	20,308	19,295	
Volleyball		224,912	
Others			
Subtotal All Teams	2,506,893	1,423,606	0
Revenue Not Related to Specific Teams			2,316,054
Total Revenue	2,506,893	1,423,606	2,316,054

20 Athletic Total Dollar Student **Amount** Aid

\$1,778,736 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 81.55 *Equivalencies* Awarded Total Students 286

Male Athlete Scholarships

Receiving Aid

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	6.17		6.17	31	66,950
Basketball	9.98		9.98	12	207,131
Football	25.86		25.86	85	641,585
Golf	0.72		0.72	6	13,500
Swimming and Diving	2		2	10	42,000
Tennis	0.28		0.28	8	17,450
Track and Field, X-Country	0.06		0.06	3	3,000
Expenses Not Related to Specific Teams			0		
Totals	45.07	(45.07	155	991,616

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	9.69		9.69	11	223,485
Golf	1.13		1.13	6	18,800
Gymnastics	1.57		1.57	23	29,000
Soccer	7.29		7.29	22	141,750
Softball	4.87		4.87	19	79,000
Swimming and Diving	3.9		3.9	10	99,089
Tennis	1.45		1.45	11	50,246
Track and Field, X-Country	1.03		1.03	6	15,500
Volleyball	4.71		4.71	15	114,750
Expenses Not Related to Specific Teams					
Totals	35.64	(35.64	123	771,620

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	0.84		0.84	8	15,500
Totals	0.84	(0.84	8	15,500

21 Guarantees \$14,804 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

E	•	omen's Teams Only No	•
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball	676		
Basketball	100	205	
Football	100		
Golf	4,890	4,266	
Gymnastics		146	
Soccer		322	
Softball		84	
Swimming and Diving	12	30	
Tennis	76	1,991	
Track and Field, X-Country	1,206	320	
Volleyball		380	
Others			
Subtotal All Teams	7,060	7,744	0
Expenses Not Related to Specific Teams			
Total Expenses	7,060	7,744	0

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$1,169,606 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

		Mei	n's Teams Head C	Men's Teams Assistant Coaches			
Sport	Numbe l	TE	Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of		Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,
	Positio		and Bonuses	Benefits and	Positio	and Bonuses	Benefits and
	ns		paid by the	Bonuses paid	ns	paid by the	Bonuses paid
			University and	by a Third		University and	by a Third
			Related Entities	Party		Related Entities	Party
Baseball	1	0.24	6,459		1 0.36	9,580	
Basketball	1	1	102,564		2 2	120,764	
Football	1	1	165,986		12 5.69	229,590	

Sport	Me Numbe FTE r of Positio ns	en's Teams Head C Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Men' Numbe FTE r of Positio ns	s Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1 0.07	1,937		1 0.08	2,153	
Swimming and Diving	1 0.91	28,887				
Tennis	1 0.47	12,502				
Track and Field, X-Country	1 0.24	6,459				
Subtotal All Teams	7 3.93	324,794	(16 8.13	362,087	0
Expenses Not Related to Specific Teams						
Total Expenses		324,794	()	362,087	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches					Women's Teams Assistant Coaches			
Sport	Numbe	FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching		
	r of		Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,		
	Positio		and Bonuses	Benefits and	Positio	and Bonuses	Benefits and		
	ns		paid by the	Bonuses paid	ns	paid by the	Bonuses paid		
			University and Related Entities	by a Third Party		University and Related Entities	by a Third Party		
Basketball	1	1	148,039		2 1.26	68,706			
Golf	1	0.87	22,821						
Gymnastics	1	0.27	7,387		1 0.1	2,847			
Soccer	1	1	52,769		1 0.57	14,000			
Softball	1	1	32,348		2 0.16	4,306			
Swimming and Diving	1	0.91	28,887		1 0.14	3,588			
Tennis	1	0.24	6,456						

Women's Teams Head Coaches Women				Women's Teams Assistant Coaches				
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe I r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X- Country	1	0.24	6,459					
Volleyball	1	1	62,393		1 (0.82	21,719	
Subtotal All Teams	9	6.53	367,559	(8 3	3.05	115,166	0
Expenses Not Related to Specific Teams	t							
Total Expenses			367,559	()		115,166	0

Reporting Year (FY): 2018

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$801,384 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Teams Only Women's Teams Only Not Allocated by Gender Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, **Benefits and Benefits and Benefits and Benefits and Benefits and Benefits and** Bonuses paid Bonuses paid Bonuses paid **Bonuses paid** Bonuses paid by Third Party by Third Party by the by the by Third Party by the University and **University and** University and Related Related Related **Entities Entities Entities**

Baseball

Basketball

Object of	Support Staff/ Administrative	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	d by Gender Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Football						
Golf						
Gymnastics						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Others						
Subtotal All Teams	0	0	C	0	0	0
Expenses Not Related to Specific Teams					801,384	
Total Expenses	0	0	C	0	801,384	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Football Golf Gymnastics Soccer Softball Swimming and Diving Tennis Track and Field, X-Country Volleyball Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams Total Expenses** 0 0 0

27 Recruiting \$37,594 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting				
Baseball							
Basketball	1,391	14,958					
Football	6,095						
Golf							
Gymnastics		324					
Soccer		7,120					
Softball		5,357					
Swimming and Diving							
Tennis							
Track and Field, X-Country	42						
Volleyball		2,307					
Others							
Subtotal All Teams	7,528	30,066	0				
Expenses Not Related to Specific Teams							
Total Expenses	7,528	30,066	0				

Team \$334,030 Input air and ground travel, lodging, meals and incidentals (including housing costs

Trave incurred during school break period) for competition related to preseason, regular season
and non-bowl postseason. Amounts incurred for food and lodging for housing the team
before a home game also should be included. Use of the institution's own vehicles or
airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gend						
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel				
Baseball	33,880						
Basketball	63,934	15,306					
Football	72,222						
Golf	8,193	5,520					
Gymnastics		27,547					
Soccer		15,068					
Softball		21,894					
Swimming and Diving	17,465	17,170					
Tennis	9,732	5,131					
Track and Field, X-Country	1,748	5,131					
Volleyball		14,089					
Others							
Subtotal All Teams	207,174	126,856	0				
Expenses Not Related to Specific Teams	S						
Total Expenses	207,174	126,856	0				

29 Sports Equipment, Uniforms and Supplies \$168,975 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	8,403		
Basketball	32,742	18,143	
Football	44,369		
Golf	2,691	1,473	
Gymnastics		6,164	
Soccer		13,006	
Softball		8,921	
Swimming and Diving	5,812	5,393	
Tennis	4,389	2,878	
Track and Field, X-Country	3,647	4,611	
Volleyball		6,333	
Others			
Subtotal All Teams	102,053	66,922	0
Expenses Not Related to Specific Teams			
Total Expenses	102,053	66,922	0

30 Game Expense s

\$93,891 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only V	•	ot Allocated by Gender
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses
Baseball	6,433		
Basketball	18,633	21,002	
Football	14,710		
Golf			
Gymnastics		4,410	
Soccer		5,512	
Softball		4,734	
Swimming and Diving	350	350	
Tennis	270	290	
Track and Field, X-Country			
Volleyball		5,867	
Others			
Subtotal All Teams	40,396	42,165	0
Expenses Not Related to Specific Teams			11,330
Total Expenses	40,396	42,165	11,330

Fund Raising, Marketing \$444,514 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	27,341		
Basketball	93,141	54,311	
Football	57,798		
Golf	3,388	1,190	
Gymnastics		5,653	
Soccer		361	
Softball		2,725	
Swimming and Diving	3,507	3,526	
Tennis	7,486	4,557	
Track and Field, X-Country	710	730	
Volleyball		1,253	
Others			
Subtotal All Teams	193,371	74,306	0
Expenses Not Related to Specific Teams			176,837
Total Expenses	193,371	74,306	176,837

32 Sports
Camp
Expenses

\$70,919 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball	5,287	1	
Basketball	20,689	4,512	
Football	1,385	;	
Golf			
Gymnastics		5,135	
Soccer		10,847	
Softball		8,331	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		14,733	
Others			
Subtotal All Teams	27,361	43,558	0
Expenses Not Related to Specific Teams			
Total Expenses	27,361	43,558	0

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Expenses Not Related to Specific Teams				
Total Expenses	0		0 0	

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$600 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	600		
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	600	0	0
Expenses Not Related to Specific Teams			
Total Expenses	600	0	0

35 Direct Overhead and Administrative Expenses

- \$8,344 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
 - Administrative/Overhead fees charged by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball	1,073	1,595	
Football	557		
Golf			
Gymnastics			
Soccer		242	
Softball		40	
Swimming and Diving		52	
Tennis			
Track and Field, X-Country			
Volleyball		74	
Others			
Subtotal All Teams	1,630	2,003	0
Expenses Not Related to Specific Teams			4,711
Total Expenses	1,630	2,003	4,711

36 Indirect Institutional Support \$474,402 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			474,402
Total Expenses	0	(474,402

37 Medical Expenses and Insurance

\$102,163 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			102,163
Total Expenses	0	(102,163

38 Memberships and Dues

\$33,551 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball			
Football	180)	
Golf			
Gymnastics		5,113	
Soccer		740	
Softball		140	
Swimming and Diving	265	265	
Tennis	330	374	
Track and Field, X-Country			
Volleyball		180	
Others			
Subtotal All Teams	775	6,812	0
Expenses Not Related to Specific Teams			25,964
Total Expenses	775	6,812	25,964

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

- 40 Other Operating Expenses
- \$297,668 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	264		
Basketball	5,620	3,945	
Football	12,050		
Golf	278	13	
Gymnastics		1	
Soccer		8,088	
Softball		1,509	
Swimming and Diving	75	26	
Tennis	900	146	
Track and Field, X-Country	92	19	
Volleyball		358	
Others			
Subtotal All Teams	19,279	14,105	0
Expenses Not Related to Specific Teams			264,284
Total Expenses	19,279	14,105	264,284

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses	
Baseball				
Basketball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Expenses Not Related to Specific Teams				
Total Expenses	0		0 0	

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$5,831,181 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	165,873		
Basketball	667,782	574,207	
Football	1,246,627		
Golf	37,030	54,083	
Gymnastics		93,727	
Soccer		269,825	
Softball		169,389	
Swimming and Diving	98,373	158,376	
Tennis	53,135	72,069	
Track and Field, X-Country	16,904	32,770	
Volleyball		244,436	
Others			
Subtotal All Teams	2,285,724	1,668,882	0
Expenses Not Related to Specific Teams	0	0	1,876,575
Total Expenses	2,285,724	1,668,882	1,876,575

Athletics Participation

Table 304 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number o	f Participants	Particij	f Participants pating on a nd Team	Particij	f Participants pating on a rd Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		38					
Basketball		16					
Cross Country		4					
Football		106					
Golf		10					
Gymnastics			30				
Soccer			23				
Softball			19				
Swimming and Diving		11	9				
Tennis		10	13				
Volleyball			15				
Others							
Total Participants		195	109	0	0	0	0
Participant Proportion		64.1%	35.9%				
Unduplicated Count of Participants		195	109				

Head Coaching Assignments - Men's Teams

Table 2A

7 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	ľ	Male Coach	nes - Head C	ount	Female Coaches - Head Count			
Sport			Full Time University	Part Time University			Full Time University	Part Time University
	Duties	Duties	Employee	Employee or Volunteer	U	_	Employee	Employee or Volunteer
Baseball		1		1				
Basketball	1		1					
Football	1		1					
Golf						1		1
Swimming and Diving		1	1					
Tennis		1		1				
Track and Field, X-Country		1		1				
Others								
Coaching Position Totals	2	4	3	3	0	1	0	1

Head Coaching Assignments - Women's Teams

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	\mathbf{N}	Iale Coac l	nes - Head C	Count	Fe	emale Coac	hes - Head	Count
Sport			Full Time University Employee		Coaching		•	Part Time University Employee or Volunteer
Basketball	1		1					
Golf						1		1
Gymnastics						1	1	
Soccer	1		1					
Softball	1		1					
Swimming and Diving		1	1					
Tennis						1		1
Track and Field, X- Country						1		1
Volleyball					1		1	
Others								
Coaching Position Totals	3	1	4	0	1	4	2	3

Assistant Coaching Assignments - Men's Teams

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	I	Male Coach	nes - Head C	Count	F	emale Coac	ches - Head	Count
Sport			Full Time University Employee		Coaching		Full Time University Employee	•
Baseball		4		4				
Basketball	2	1	2	1				
Football	4	8	4	8				
Golf		1		1				
Swimming and Diving								
Tennis								
Track and Field, X-Country								
Others								
Coaching Position Totals	6	14	6	14	0	0	0	0

Assistant Coaching Assignments - Women's Teams

Table 3B

8 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	\mathbf{N}	Iale Coach	nes - Head C	Count	Fe	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching			Part Time University Employee or Volunteer
Basketball					1	1	1	1
Golf								
Gymnastics						1		1
Soccer						1		1
Softball						2		2
Swimming and Diving		1		1				
Tennis								
Track and Field, X- Country								
Volleyball						1		1
Others								
Coaching Position Totals	0	1	0	1	1	6	1	6

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$0

53 - Total Institutional Debt: \$76.015.551

54 - Athletics Dedicated Endowments: \$1,309,424

55 - Institutional Endowments: \$21,919,988

56 - Athletics Related Capital Expenditures: \$0

Other Data Categories:

Institutional Expenses: \$59,130,718

Athletically-Related Facilities Annual Debt Service: \$0

Institution's Annual Debt Service: \$6,151,328

Institution's Education and General Expenses: \$40,976,718

Average Cost of Full Grant-in-Aid - In-State: \$17,519

Average Cost of Full Grant-in-Aid - Out-of-State: \$26,328

Average Cost of Attendance - In-State: \$19,518

Average Cost of Attendance - Out-of-State: \$28,328

Expenses Dedicated to Compliance: \$20,000

Name of Compliance Software Used: ARMS

Compliance FTEs: 1

Pell Grants

Men's Team Sports

Sport	Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	8	11	-3	39,493
Basketball	6	7	-1	33,270
Football	63	70	-7	304,433
Golf	3	3	0	14,069
Swimming and Diving	0	2	-2	
Tennis	1	2	-1	4,570
Track and Field, X-Country	1	1	0	1,170
Men's Total	82	96	-14	397,005

Women's Team Sports

Sport	Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	1	1	0	2,870
Golf		1	-1	
Gymnastics	7	11	-4	33,250
Soccer	4	10	-6	15,845
Softball	3	3	0	13,558
Swimming and Diving		0	0	
Tennis	2	1	1	10,490
Track and Field, X-Country	3	3	0	15,850
Volleyball	3	3	0	10,460
Women's Total	23	33	-10	102,323

Mixed Team Sports

Sport	Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants	
Mixed Total	0		0		0

Reporting Year (FY): 2018

Pell Grants Prior Year Pell Grants Variance Totals Total Dollar Amount for SAs on Pell Grants
Total 105 129 -24 \$499,328

	Comments
Comments:	

Reporting Institution: Fairmont State University

Reporting Year (FY): 2018

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$991,616
Women's Teams	\$771,620
Total Amount	\$1,763,236

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$7,528
Women's Teams	\$30,066

Total Amount	\$37,594

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$82,645 3.93	\$46,399	7	
Women's Teams	\$56,288 6.53	\$40,840	9	

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE FTE	's Dollars per Position	Number of Positions	
Men's Teams	\$44,537 8.13	\$22,630	16	
Women's Teams	\$37,759 3.0	5 \$14,396	8	

Statement of Revenues and Expenses For the fiscal year ended 2018 (UNAUDITED)

		-		•		•	
ID	Item	Football	Men's Basketball	Women's Basketball		Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$33,723	\$45,493	\$45,493	\$1,741	\$0	\$126,450
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$328,155	\$304,838	\$232,360	\$633,770	\$791,595	\$2,290,718
4	Direct Institutional Support	\$724,394	\$234,985	\$206,512	\$418,753	\$664,143	\$2,248,787
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$474,402	\$474,402
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$0	\$0	\$0	\$5,000	\$0	\$5,000
8	Contributions	\$130,394	\$226,623	\$29,190	\$128,738	\$136,520	\$651,465
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$6,559	\$1,250	\$7,809
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$0	\$0	\$5,630	\$5,630
15	Royalties, Licensing, Advertisement and Sponsorships	\$3,068	\$45,818	\$0	\$0	\$58,875	\$107,761
16	Sports Camp Revenues	\$5,243	\$33,540	\$4,740	\$70,473	\$0	\$113,996
17	Athletics Restricted Endowment and Investments Income	\$14,400	\$3,650	\$80	\$11,550	\$154,669	\$184,349
18	Other Operating Revenue	\$0	\$0	\$0	\$1,216	\$28,970	\$30,186
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$1,239,377	\$894,947	\$518,375	\$1,277,800	\$2,316,054	\$6,246,553
Ехре	enses						
20	Athletic Student Aid	\$641,585	\$207,131	\$223,485	\$691,035	\$15,500	\$1,778,736
21	Guarantees	\$100	\$100	\$205	\$14,399	\$0	\$14,804

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$395,576	\$223,328	\$216,745	\$333,957	\$0	\$1,169,606
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$0	\$0	\$0	\$0	\$801,384	\$801,384
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$6,095	\$1,391	\$14,958	\$15,150	\$0	\$37,594
28	Team Travel	\$72,222	\$63,934	\$15,306	\$182,568	\$0	\$334,030
29	Sports Equipment, Uniforms and Supplies	\$44,369	\$32,742	\$18,143	\$73,721	\$0	\$168,975
30	Game Expenses	\$14,710	\$18,633	\$21,002	\$28,216	\$11,330	\$93,891
31	Fund Raising, Marketing and Promotion	\$57,798	\$93,141	\$54,311	\$62,427	\$176,837	\$444,514
32	Sports Camp Expenses	\$1,385	\$20,689	\$4,512	\$44,333	\$0	\$70,919
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$600	\$0	\$600
35	Direct Overhead and Administrative Expenses	\$557	\$1,073	\$1,595	\$408	\$4,711	\$8,344
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$474,402	\$474,402
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$102,163	\$102,163
38	Memberships and Dues	\$180	\$0	\$0	\$7,407	\$25,964	\$33,551
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$12,050	\$5,620	\$3,945	\$11,769	\$264,284	\$297,668
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$1,246,627	\$667,782	\$574,207	\$1,465,990	\$1,876,575	\$5,831,181

Reporting Institution: Fairmont State University

Reporting Year (FY): 2018

ID	Item	Football	Men's	Women's	Other	Non-Program	Total
			Basketball	Basketball	Sports	Specific	
	Excess (Deficiencies) of	-\$7,250	\$227,165	-\$55,832	-\$188,190	\$439,479	\$415,372
	Revenues Over (Under)						
	Expenses						