

Glenville State College

Request for Proposals

GSC21-001 Food Services

Addendum #2

GLENVILLE STATE COLLEGE
200 HIGH ST., GLENVILLE, WV 26351
REQUEST FOR PROPOSALS (RFP)
PROJECT NAME AND NUMBER: #GSC21-001 FOOD SERVICES
ADDENDUM #2
MAY 12, 2021

GLENVILLE STATE COLLEGE CORRECTIONS

1. Question #28 from Aladdin on Page 16 & Page 17 of Addendum #1: Please elaborate on the fee structure desired for DMAPS. Is the college looking for pricing with commission? Or some other type of fee arrangement. If a fee how has the college managed this in the past? "11. DMAPS

Response: See Responses already provided relevant to DMAPS elsewhere in this document. In addition to that information, GSC does expect the DMAPS food service to be priced with commission.

Revised Response: See Responses already provided relevant to DMAPS elsewhere in this document. In addition to that information, GSC does expect the DMAPS food service to be priced with commission. The College currently contracts with WV DMAPS (Department of Military Affairs and Public Safety), and with the WV Division of Corrections and Rehabilitation, to provide space for its educational and training objectives at a site located a short distance from the main campus. Food service is expected to be provided from time to time to certain of those personnel or students, either within the existing on campus food service facility, or at the separate off-campus facility. Those food services shall be provided under a separate fee structure, and a separate contract with the College."

2. Question #29 from Aladdin on Page 17 of Addendum #1: Is the College currently in a Fee Type Contract with Aramark or a P&L Type Contract?

Response: Fee type.

Revised Response: P&L Type.

3. Question #30 from Aladdin on Page 17 of Addendum #1: What is the College's desired contract type for the future? P&L or Fee?

Response: The College prefers the predictability of a fee type contract, but will consider the benefits of other approaches, if they are proposed.

Revised Response: Glenville State College would like to correct its response to questions 29 & 30 located on page 17 of 18 of Addendum #1. As clarified to us by our current Food Service Partner, the current contract in place is actually P&L based, not Fee based. All costs associated with running the dining services operation are incurred by Aramark and GSC is only billed for the per head count or per event rates agreed to. This is the operational structure that GSC expects for the contract going forward.

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SODEXO REQUEST FOR INFORMATION OR QUESTIONS

1. Question: In section 5.3 of the RFP, it states that the successful proposer will pay GSC a commission in one of the ways noted. This structure is typically a P&L financial structure and not a fee. However, in Addendum #1, Aladdin question #30 regarding what type of contract GSC desires. The response states "The College prefers the predictability of a fee type contract." These two points seem to contradict each other. Are you able to clarify whether GSC would prefer a P&L with commissions as outlined in 5.3 or a Fee as indicated in Addendum #1?

Response: Reference GSC's Revised Response for Aladdin Question #30 above.

2. Also, is the current Fee structure with Aramark new / a result of Covid-19?

Response: "The current Fee structure with Aramark is the same as it has always been. Please reference our clarification of the "Fee" vs "P&L" structure. Again, we sincerely apologize for any confusion arising from our misinterpretation of that terminology."

3. Section 6.13.7. asks for "The record of past performance." – our assumption is that this section will include account references from current WV higher education partners but would you please clarify your expectations?

Response: "Relevant to 6.13.7, Glenville State College expects to be presented with information and references portraying and supporting the Proposer's current or past operations of a similar nature. This should include any applicable West Virginia institutions of Higher Education; however, we also welcome similar information relevant to comparable institutions outside of West Virginia."

4. Verbal Question: What are the plans on the use of the space previously used for the bookstore operations?

Response: The space is currently utilized as an E-Game space for students and will remain to be used for this purpose.

Approved By:



Bert Jedamski
Chief Financial Officer
Chief Procurement Officer
Private Information Officer

5/12/2021

Date: 05/12/2021